# Livelihood Opportunities in Patha Region

Potential Sub-Sectors, Interventions and Strategies for ABSSS

Under the Guidance of Shri Bhagwat Prasad Director Akhil Bhartiya Samaj Sewa Sansthan Chitrakoot, U.P.

Aastha Sachdeva

**Azeez Narain** 

TAS Probationers Oct-Nov, 2009 We are extremely grateful to Mr. Gaya Prasad Gopal (Pita ji) who was a source of inspiration to us throughout the course of the project. His long struggle for the betterment of the Kol community sets an unprecedented example in the history of leadership, perseverance and selflessness. We, in our strife to become ideal and sensitive leaders, will always keep him at the highest pedestal.

We would also want to express our gratitude towards Mr. Bhagwat Prasad, Director, ABSSS without whose guidance, this project would not have been possible.

Our sincere thanks to all the ABSSS volunteers especially Mr. Desh Raj, Mr. Raj Singh, Mr. Raja Buwa, Dr. R.S. Yadav, Mr. T.P. Singh, Mr. Vijay, Mr. Arvind, Mr. Jaanki, Mr. Ashish, Ms. Shashi Nigam, Ms. Kesar and Ms. Booti for sharing their valuable experiences with us, that helped us develop a perspective about the region and the community. Without their support, completing the tasks in a short span of a month would have been almost impossible.

The officials from UP Forest Corporation, Krishi Vigyan Kendra and Deen Dayal Upadhyaya Research Institute were also a great help.

Last but most importantly, the Kol community, for welcoming us with open arms and introducing us to their culture and traditions. This will hopefully, go a long way in the overall development of the sensitive side of our personalities.

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This report aims to highlight potential livelihood opportunities for the rural and tribal communities of Bundelkhand. Most of the research work was carried out in Patha region of Chitrakoot district, where ABSSS, our partner NGO has the most extensive projects.

The biggest opportunities for intervention and improvement of livelihood situations are found in agriculture and through non-timber forest produce. It was observed that while a majority of the population in this region engages in agriculture, it is largely an unprofitable venture for them carried out mainly with the pressures of food security in mind. A detailed analysis of the existing cropping patterns and possible alternatives to the same in Rabi and Kharif has been performed and recommendations such as promotion of vegetable farming and mustard cultivation in Kharif and Rabi seasons respectively have been made. Further, aspects such as the need to provide an impetus to scientific agriculture, promotion of organic farming and enhancement of water management programs have also been delved into. Macro-level systemic or social changes that need to occur for the development of the region and how ABSSS can play its role in the same is also discussed.

Besides agriculture, the other thematic area for livelihood intervention in this area is non-timber forest produce since most tribals in the region depend on the same for their daily livelihood. However, the present market arrangements do not allow for any value addition activities to take place in the area and thereby the majority of the benefit from the end consumers of these products in processed or unprocessed form does not reach the tribals. Interventions by means of a commercial institution – 'Aadarsh' to organize self-help groups in the region and link the producers/procurers to the market have been suggested. The existence of such a system would promote skill development and several stages of value addition to take place locally, thereby accruing much larger benefit to the local community.

In addition to the above two, potential livelihood opportunities also exist in bamboo-craft, sericulture and honey packaging. An innovative agricultural asset rental system has been proposed in this report which aims at building an important asset for a group of farming families on which they can command rent, and at the same time fulfill a significant agricultural demand of the area with ease.

An attempt has been made to explicitly elucidate the linkages of all possible interventions and potential sub-sectors with the community, their interaction with the prevailing regulatory and social framework as well synchronize the same with the strategies and resource-base of ABSSS.

## METHODOLOGY

Work on this project began with an understanding of the geography of the region and the background on its culture, community, economy, agriculture, political and social climate. This understanding was developed through a series of formal and informal interactions with people from the NGO, support staff, people on the street, shopkeepers, farmers etc. The process was strengthened with preliminary unstructured visits to the fields, villages, local markets, commercial and social hubs.

Parallel to the above process, a review of pertinent literature related to the work done by ABSSS, publications about Bundelkhand in the press, papers and past reports was done. After developing a reasonable understanding of the local community, economy and resources, some broad areas with potential for livelihood were identified.

More detailed work began on these broad sectors through primary research and secondary research. This process helped us identify certain sub-sectors with strong potential for livelihood generation and these were analyzed in detail. The potential analysis was strengthened with expert interviews with agricultural scientists, visits to institutes like Krishi Vigyan Kendra, Deen Dayal Upadhyay Research Institute, first-hand interaction with farmers and tribals as well as with government statutory bodies such as UP State Forest Corporation.

Market and village feedback was repeatedly taken to check the acceptance and feasibility of the livelihood interventions which were beginning to show promise. The organizational and institutional base for the suggested livelihood interventions was structured after studying some successful models of livelihood tried in different parts of the country by other NGOs.

The process was marked by regular feedback and review sessions with senior members of ABSSS which has been working in this area for the past three decades.

# **BUNDELKHAND: SITUATION ANALYSIS**



# About Bundelkhand

#### **Geographic Profile**

Bundelkhand comprises of seven districts of Southern U.P. and six districts of Northern M.P. These are: Jhansi, Lalitpur, Jalaun, Hamirpur, Mahoba, Banda, Chitrakoot districts in U.P. and Datia, Tikamgarh, Chhatarpur, Panna, Sagar and Damoh districts in MP. The Bundelkhand region

has an area of around 70,000 sq. km. with a population of 15.5 million (Census 2001). It is roughly one and one-third the size of Punjab but with less than two-thirds the population of the state. Topographically, Bundelkhand is divided into three regions:

1) Rundelkhand Plain: This is the northern part along the river Vamuna

- 1) Bundelkhand Plain: This is the northern part along the river Yamuna. Less than 1000 feet above the sea level, this region is devoid of hills or forests.
- 2) Bundelkhand Uplands: This is the plateau region broken by low, flat-topped hills
- 3) Hilly region: The south, south-east and central portions of Bundelkhand comprise of lower Vindhyan hill ranges, with a maximum height of 2000 feet.

The region is known for its mineral wealth. The minerals found in significant quantities here are diamond, granite, sandstone, pyrophillite, diaspore, limestone, silica sand, rock phosphate, low grade iron-ore, feldspar, clay, agate and dolomite.

#### Impact of Bundelkhand's Geographic Profile

The topography of the region gives rise to a number of problems as listed below:

- About a sixth of the total land in the region falls under some category of wasteland or the other. In some of its southern districts, a considerable amount of the land is completely barren and uncultivable. In the south and south-east, much of the land is not suitable for agriculture owing to its hilly nature and thick forest cover.
- 2) Owing to the slope from south to north, there is continuous loss of soil due to flow of rivers and rainfall.
- 3) In most parts of the region, an impermeable rocky layer is found at fairly shallow depths. Hence, runoff of both rainwater and soil is high and Bundelkhand is prone to both floods and drought.
- 4) Erratic precipitation and thick forest cover
- 5) Low agricultural productivity due to weather disturbances such as heat storms and hailstorms and difficult soils

#### Land Use in Bundelkhand

The land use pattern in Bundelkhand is as follows:

Land use in UP Bundelkhand (2004-05) and MP Bundelkhand (2005-06) districts

		Percentage of total area under different uses									
District	Total area in hectares	Notified forest land	Non- agri use	Barren land	Grazing land	Under misc tree crops	Cultivable wasteland	Net sown			
Jhansi	5,01,329	6.9	8.4	6.3	0.1	0.2	3.1	68			
Lalitpur	5,07,500	15	7.7	3	0.6	0.2	11.9	54.8			
Jalaun	4,54,434	5.6	8	2.7	0.1	0.8	0.4	0.4			
Hamirpur	3,90,178	6.2	8	2.4	0	0.2	1	79.1			
Mahoba	3,27,429	4.9	11.3	2.6	0.1	0	3.5	72.8			
Banda	4,38,767	1.2	6.7	2.6	0	0.3	2.5	80.1			
Chitrakoot	3,38,897	16.4	8.3	7.1	0	8.4	3.2	51.3			
UP Bundelkhand	29,48,534	8	8.2	3.8	0.2	1.2	3.9	69			
UP	2,42,01,294	7	10.9	2.1	0.3	1.4	1.9	68.9			
Datia	2,95,874	8.4	7.3	4.9	1.5	0.9	5.2	66.7			
Chhatarpur	8,63,036	24.8	5.1	0.2	7.4	0	7.5	46.8			
Tikamgarh	5,04,002	13.7	4.7	14.2	4.6	0	4.2	47.8			
Panna	7,02,924	42.6	5.9	3.2	1.2	NA	8	35.8			
Damoh	7,28,583	36.8	4.4	8.1	4.6	0	1.8	42.7			
Sagar	10,22,759	29.1	5.1	1.9	8	0	0.9	52.7			
MP Bundelkhand	41,17,178	28.5	5.2	4.6	5.2		4.4	47.2			
MP	3,07,55,752	28.3	6.3	4.7	4.3	0	3.8	48.7			

*Source:* District-wise Land Use Statistics, *Union Ministry of Agriculture, May 2008. Percentages derived from absolute figures and rounded off. Note: Fallow land categories are not included. NA= Not available.* Chitrakoot district has the largest proportion of land under tree crops in Bundelkhand. At the same time, it has the third largest proportion of barren land, the largest proportion amongst the UP districts of Bundelkhand.

## Soil Types

Several kinds and grades of soil are found across Bundelkhand. Broadly, the soil falls into two categories: red soils and black soils.

## Wasteland

Over a sixth of the area of Bundelkhand totaling approximately 11,000 sq. km. falls under four broad categories of wasteland.

Wastelands under main categories (2005)

District	Total wastelands in sq km (% of total land)	Land affected by gullies, in sq km	Wastelands with or without scrub, in so km	Degraded notified forest land. in so km	Barren, rocky land, in sg km
Jhansi	851.59 (16.9%)	117.88	537.62	148.9	36.95
Lalitpur	478.96 (9.5%)		288.09	84.38	104.3
Jalaun	278.15 (6%)	173.48	55.97	48.10	
Hamirpur	184.33 (4.5%)	143.39	25.19	14.32	37.2
Mahoba	156.14 (5%)	11.01	119.9	22.32	2.23
Banda	393.43 (8.4%)	392.73			
Chitrakoot	127.29 (4.3%)	19.89	20.84	30.13	54.31
Datia	606.91 (29.8%)	173.44	249.44	126.54	18.49
Chhatarpur	4325.45 (49.8%)	11.37	3611.21	661.07	
Tikamgarh	1109.99 (22%)		526.95	405.92	335.9
Panna	997.87(14%)	22.59	412.52	540.65	159.06
Damoh	1002.92 (13.7%)	6.54	613.52	370.54	
Sagar	1201.29 (11.7%)		605.17	587.93	6.01

*Source:* Wastelands Atlas of India, 2005, *Department of Land Resources, Ministry of Rural Development, Government of India. Minor wasteland areas under some categories not listed.* 

#### Problem of soil erosion

The Bundelkhand plain suffers from over drainage sue to a large number of rivers and streams. **Soil erosion in Banda district** 

River/nala	Catchment area in '000 hectares	Area affected by soil erosion in '000 hectares
Ken	230	147
Baghain	360	265
Pashwani	275	200
Yamuna	517	408
Gunta	195	120
Bardha	119	30
Manda	35	30
Total	1722	1200

Source: Banda district gazetteer (1977), p 93

Water Availability/Shortage in the Region

Unfavorable rainfall patterns and geological and topographical conditions make Bundelkhand a region prone to water shortages. A popular saying in the region is 'Gagari na phoote, chahe balam mar jaye' (let the water pot not break, even if the husband should die). Severe water shortage is experienced in years of poor rainfall.

A study of the water situation done in 131 villages of UP Bundelkhand, reported in the WaterAid paper, found that only 7% of villages had enough water to meet domestic needs throughout the year. In more than 60% of the villages, drinking water was available for only one month. Throughout the Bundelkhand region, women had to spend an average 4-5 hours a day to secure around 20 litres of drinking water. Water shortages are bound to increase even in good monsoons years with increasing population, urbanization, quarrying and use of tube wells.

#### Groundwater Availability

Except for a few regions, ground water is available at fairly accessible depths in most inhabited parts of Bundelkhand.

The Union Government's Minor Irrigation Census (2000-01) indicates the following:

#### Groundwater level in villages (2000-2001)

	Percentage of to levels	Percentage of total villages in districts according to groundwater levels							
	<10 m	10 m-30 m	30 m-70 m	>70 m					
Jhansi	58	40	2	Neg					
Lalitpur	80	20	Neg	Neg					
Jalaun	50	44	5	2					
Hamirpur	16	60	21	3					
Mahoba	84	16	Neg	0					
Banda	33	50	14	3					
Chitrakoot	17	63	19	2					
UP Bundelkhand	48	42	8	1					
UP	70	25	4	2					
Datia	21	70	9	Neg					
Chhatarpur	62	37	Neg	0					
Tikamgarh	60	40	0	Neg					
Panna	84	15	Neg	Neg					
Damoh	68	23	4	5					
Sagar	84	15	Neg	Neg					
MP Bundelkhand	69	29	2	1					
MP	57	40	2	Neg					

*Source: State-wise abstract of information from village schedule in* Minor Irrigation Census 2000-2001. *Percentages derived from absolute figures and rounded off to nearest integer.* Neg= <1%

District-wise data of groundwater resources in Uttar Pradesh in April 2000, made available by a joint study of the Central Ground Water Board (CGWB) and the Ground Water Department of the state, showed that while 52% of the groundwater resources of the state had been 'developed' (was being used), in UP Bundelkhand, this level of usage was seen only in Lalitpur district (52%), and to a lesser extent in Jhansi (44%).

In Mahoba district, only 25% of the groundwater resource was developed and in all other districts, the percentage was lower; lowest level of exploitation was in Jalaun (19%).

### Irrigation Sources in Bundelkhand

Groundwater, mainly extracted from open wells, is the main source of irrigation in Bundelkhand. Also, canals are a major source of irrigation in UP districts of Bundelkhand.

# Percentage of net irrigated area and sources of irrigation in UP Bundelkhand (2003-04) and MP Bundelkhand (2005-06) districts

	Not irrigated area as %	% of net irrigated area by source						
	of net sown area	Canals	Tanks	Tube wells	Other wells	Other sources		
Jhansi	64	45	7	3	43	2		
Lalitpur	79	33	21	11	33	1		
Jalaun	54	76	2	17	5	Neg		
Hamirpur	36	41	2	34	21	2		
Mahoba	48	36	18	2	43	1		
Banda	34	63	5	26	7	Neg		
Chitrakoot	29	38	17	25	19	Neg		
UP Bundelkhand	50	48	10	14	26	1		
UP	79	21	1	71	7	Neg		
Datia	68	55	Neg	1	42	Neg		
Chhatarpur	56	9	2	Neg	75	12		
Tikamgarh	68	8	6	5	76	4		
Panna	33	12	7	7	22	52		
Damoh	36	9	Neg	26	24	41		
Sagar	44	2	1	17	50	31		
MP Bundelkhand	50	14	3	9	53	21		
MP	38	18	3	26	40	14		

*Source:* District-wise Land Use Statistics, *Directorate of Economics & Statistics, Department of Agriculture & Cooperation, Ministry of Agriculture, Government of India, May 2008. Percentages derived from absolute figures and rounded off to nearest integer. Neg=<1%* 

The quality of irrigation (amount of water available at required intervals, according to crops and stage of crop growth) in Bundelkhand is poor due to rainfall pattern and unfavorable geological and topographical conditions which limit water availability, and poor maintenance of tanks and canals.

#### Flora and Fauna in Bundelkhand

The flora of Bundelkhand is of the tropical dry deciduous type. The Bundelkhand region is rich in forest resources like babul, palash, tendu patta, mahua etc. A wide range of fish is found in Bundelkhand's rivers.

#### People

Bundelkhand has a (Census 2001) population of around 15. 5 million. The level of urbanization in the region is very low. In most of the districts, over three-fourths the population was living in rural areas, according to Census 2001. The population in the region is pre-dominantly Hindu. Bundeli, also called Bundelkhandi, is the main language of Bundelkhand.



The Bundelkhand region is characterized by some of the lowest levels of per capita income and human development in the country. Literacy levels are poor, especially among women, and infant mortality is relatively high. Temporary and long-term out-migration of males from rural villages in search of alternative sources of livelihood has become increasingly common.

The per capita income in the region is one of the lowest in the country. The region is also characterized by a very low literacy rate, especially among women and high infant mortality. Human pressures on the existing natural resource base are compounded by livestock pressures: the human to cattle (or livestock) ratio is relatively high, almost 1:1, compared with a national ratio of 1:.45. Lack of employment opportunities within the region has led to widespread migration, both temporary and long term, of rural youth.

## **Kol Community**

The Kol community inhabits the marginal forest fringed lands in Uttar Pradesh. This community is the most backward and oppressed group in the region. The Kols fall under the Scheduled caste category and have not yet been recognized as a Scheduled tribe by the Government, which deprives them of the

benefits of Government schemes for STs. While the dominant groups, have the possession of all the fertile and irrigated tracts, the tribals have been marginalized to dry lands with shallow soil cover.

The Kols have been culturally and economically dominated for very long. Most of this community was kept as bonded labor and ill treated by rich landlords. This oppression has lasted for so long that the Kols had almost accepted it as their destiny and resigned to their fate. It is only after ABSSS started its work in the region that the Kols have become independent and confident and have acquired a positive outlook towards their future.

Traditionally, the Kol community has been pre-dominantly dependent on forests. Today, the three main occupations of the community are wood cutting, agriculture and collecting Non Timber Forest Produce. Widespread migration to cities like Satna, Delhi etc. is observed in the community owing to the lack of employment opportunities in the region.

Most of the Kols have no skills. The education and health status is very poor. The literacy rate among the adults in a village Mangawan, that has 330 Kol households, is as low as 0.7%. Most of the children in the community still suffer from malnutrition and the dwelling areas are quite unhygienic.

However, having been freed from bonded labor, the community is now hopeful of a bright future and is working hard to achieve the same.

#### Economy

Bundelkhand ranks amongst the least developed regions of the country. The levels of industrialization and urbanization in the region are extremely low. Agriculture is still the dominant occupation. There are only two large manufacturing units in the entire region. No small or cottage industry in the region enjoys a large market outside. The potential of tourism has also not been realized well.

**Percentage-wise breakup of main workers (Census 1991, 2001)** (Census 2001 defined a 'main worker' as one who had worked for the major part of six months or more in the year preceding the census household survey. 'Work' was defined as 'participation in any economically productive activity', with or without compensation.)

District	Cultivation		Agri labor		Household industry		Other work	
	1991	2001	1991	2001	1991	2001	1991	2001
Jhansi	46.1	44.6	16	10.6	5.1	5.5	32.7	39.3
Lalitpur	70.9	68.5	10.5	7	2.3	2.8	16.4	20.7
Jalaun	54.8	50.6	23.6	18.9	2	3.4	19.5	26.4
Hamirpur	50.6	50	31.1	22.2	3	3	15.3	24.5
Mahoba	Н	54.4	Н	17.7	н	3	Н	23.5
Banda	59.2	54.6	26.7	20.4	2.4	3	11.8	21.4
Chitrakoot	В	66.2	В	18.4	В	2.4	В	12
Datia	63	63.3	12.9	11.5	2.5	1.8	21.7	23
Chhatarpur	59.6	59.6	20.6	12.7	3.7	3.6	16.1	23.6
Tikamgarh	73.4	68.9	11.9	9.6	2.8	3	12	18.2
Panna	55.4	53.6	27	21.5	3.2	2.7	14.3	20.6

Damoh	36.1	32.8	26	24.4	15.5	20.1	22.3	22.7
Sagar	32.6	30.3	22.6	20.9	20.7	21	24	27.5
UP average		47		15.1		5.3		32.6
MP average		46.6		20.3		3.8		29.2
India average		33.9		20.3		3.9		42.7

# In 2001, approximately 85% of the population was dependent on agriculture mainly. Employment sources of non-agricultural main workers in UP Bundelkhand (Census 2001)

	Jhansi	Jalaun	Lalitpur	Hamirpur	Mahoba	Banda	Chitrakoot	Total	% of total
Total main workers	207396	106953	70005	77433	55776	106700	45100	669363	
Employed in:									
Agriculture related service activities	5657	4569	2293	5319	3411	5622	2559	29430	4.4
Forestry	108	267	413	136	102	163	1551	2740	0.4
Fishing	603	68	117	249	174	525	81	1817	0.3
Mining and quarrying	1621	203	4379	2103	2916	2597	1830	15649	2.3
Manufacturing	45586	23726	14935	17761	11709	26282	9457	149456	22.3
Construction	15233	8800	5745	8134	8548	12756	3241	62457	9.3
Trade and repair	37087	24036	5082	16349	10358	22238	9365	124515	18.6
Hotels and restaurants	1511	853	824	551	492	950	458	5639	0.8
Financial intermediation	1511	1148	654	695	490	1107	244	5849	0.9
Transport, storage and communications	22767	6890	6751	5153	4436	6547	2928	55472	8.3
Other business activities	14970	9074	3481	2850	2122	5793	2440	40730	6
Public administration and defence	35654	10962	8712	5688	3050	8126	4123	76315	11.4
Education	11128	10120	4220	5969	3800	7795	3434	46466	6.9
Health and	3433	1593	1204	2101	1362	2596	720	13009	1.9

social work				
Other sectors				5.9

## Employment sources of non-agricultural main workers in MP Bundelkhand (Census 2001)

	Datia	Tikamgarh	Chhatarpur	Panna	Damoh	Sagar	Total	% of total
Total main workers	58634	83770	124268	62525	147961	310741	787899	
Employed in:								
Agriculture related service activities	5794	7077	7668	3930	4946	8152	37567	4.8
Forestry	280	639	1092	3349	1970	4059	11389	1.4
Fishing	111	591	141	38	1970	295	3146	0.4
Mining and quarrying	541	898	830	5531	788	2577	11165	1.4
Manufacturing other than beedi	9306	16743	24635	11407	19638	33286	115015	14 6
Beedi	1742	2224	5375	1219	60888	125438	196886	25
Construction	7865	10557	16008	5943	8003	19376	67752	8.6
Trade and repair	10849	14681	22871	9040	16868	35975	110284	14
Hotels and restaurants	767	1073	2073	1078	2400	4832	12223	1.5
Financial intermediation	621	906	1142	500	1032	2193	6394	0.8
Transport, storage and communications	3812	3192	7763	3949	5842	15457	40015	5
Other business activities	1507	1930	3512	1618	1837	4267	14671	1.9
Public administration and defence	6153	7261	11135	5204	7602	23095	60450	7.7
Education	4364	7497	9720	5831	6753	14027	48192	6.1
Health and social work	1777	3094	4040>	2175	3139	5506	19731	2.5
Other sectors							33019	4.2

Beedi manufacturing is the single largest source of non-agricultural employment.

The female work participation in the region is significantly high. According to Census 2001, about 30% of the total female population in Bundelkhand is working, much greater than the national average of 25% and the average of 16% for the state of UP. On the one hand, this is an indication of the empowerment of women in the region, on the other, this is a sign of greater economic vulnerability and lower enrollment of girls in schools.

#### Infrastructure

Amenities in villages and households:

		Villages	with						
	Inhabited villages	Primary School	Middle School	Secondary School	Primary health centre	Primary health sub centre	P&T office	Bus service	Pucca road access
Jhansi	750	464	203	40	15	41	381	146	435
Lalitpur	697	569	155	14	13	19	247	201	300
Jalaun	937	822	259	77	22	52	475	139	514
Hamirpur	521	464	189	24	17	65	245	120	353
Mahoba	421	358	99	11	8	24	134	54	197
Banda	682	590	246	35	14	33	243	112	374
Chitrakoot	545	430	135	38	17	18	124	57	211
UP Bundelkhand	4553	3697	1286	239	106	252	1849	829	2384
Datia	551	512	128	63	9	92	408	129	197
Chhatarpur	1080	970	238	98	28	152	252	274	345
Tikamgarh	865	808	229	172	17	149	196	220	276
Panna	955	811	200	87	15	109	194	159	241
Damoh	1175	910	169	61	14	159	288	229	372
Sagar	1901	1427	320	102	24	222	420	360	436
MP Bundelkhand	6527	5438	1284	583	107	883	1758	1371	1867

Source: District-wise basic data sheets of Census 2001. Figures for UP Bundelkhand and MP Bundelkhand derived by aggregating district figures

It is extremely shocking to see that all the villages do not even have Primary schools. Middle schools are present in only half of the total number of villages and secondary schools are almost a rarity. Again, the ratio of Primary Health centers in the villages is more than 1:50 in most cases which implies that 1 Main Health centre caters to more than 50 villages!!

Most of the villages do not have a proper bus service and some of them do not even have a puce road access.

Another shocking fact is that even today, less than 25% of the households in the UP Bundelkhand districts (except for Jhansi) have an electricity connection! Toilets in houses are another rare occurrence. Less than 35% of the households have toilets even in the more developed districts of Jhansi, Jalaun, etc. In the backward ones like Chitrakoot and Tikamgarh, this ratio is as low as 12.5% and 11% respectively.

District	Households with electricity (%)	Households with toilets (%)
Jhansi	43.3	35.2
Lalitpur	20.3	17.2
Jalaun	26.3	35.4
Hamirpur	17.2	24.4
Mahoba	15.8	21.8
Banda	15.2	20.2
Chitrakoot	16.9	12.5
Datia	67.4	21.4
Chhatarpur	46.6	15.3
Tikamgarh	49.3	11
Panna	34.6	11.1
Damoh	64.7	13.9
Sagar	69.2	21.3

Amenities in Households (Census 2001)

Source: Census 2001 data quoted in Ranking and Mapping of Districts Based on Socio-economic and Demographic Indicators, International Institute for Population Sciences (IIPS), Mumbai, 2006

The rail connectivity of UP Bundelkhand and a few districts in MP Bundelkhand is, however, good. Compared to the total area of these districts, the area covered by rail lines is small, but easy access is offered to cities like Delhi, Mumbai, Bhopal and Jabalpur.

The road connectivity is however poor. Regular bus services are available in only relatively large urban centers. Other small villages with puce road access are serviced by rickshaws and jeeps. These vehicles are generally, poorly maintained and overly crowded. The number of passengers carried usually is two to three times the seating capacity.

#### Education

According to Census 2001, approximately 20% of the villages in both UP and MP Bundelkhand did not have primary schools. In UP Bundelkhand, there was roughly 1 middle school per 3 villages. However, secondary schools were present in only less than 10% of the villages. Moreover, a shocking fact is that in the entire Bundelkhand region with over 11,000 villages, there were only 35 villages with colleges. As a result, the levels of literacy and higher education have suffered badly in the region.

District	Total literates	% Matric/ Higher Secondary/ Diploma	% Graduates Postgraduates
Jhansi	958769	21.2	8.4
Lalitpur	384491	12	4.6
Jalaun	782033	9	6.6
Hamirpur	490606	16.5	5.2
Mahoba	305662	14.6	4.9
Banda	670986	15.8	5.8
Chitrakoot	392997	13.2	3.8
Datia	373358	11.9	4
Tikamgarh	542498	14	3.5
Chhatarpur	631370	13	4.9
Panna	420622	11.5	3.3
Damoh	548331	12.5	4
Sagar	1118993	14.4	5.8

Educational attainment of literates (2001)

Source: District-wise basic data sheets of Census 2001. Percentages derived from absolute figures and rounded off.

Furthermore, the quality of education offered at each level is highly questionable. Absenteeism among staff is a common phenomenon in almost all the villages.

Another problem faced by the rural masses in educating their children is the purchase of uniforms, books, etc. A bigger problem faced by SC/ST parents is that they are forcibly prevented from sending their children to schools by the upper caste influential people in the villages. Moreover, maltreatment of SC/ST children in schools is a common occurrence.

Another important indicator of development of any region is female literacy. Some of the districts in UP Bundelkhand like Lalitpur have female literacy rate as low as 33.3%. However, in Chitrakoot, Jhansi and Jalaun, the female literacy rates were significantly higher than the state average of 42%.

#### Female Literacy in Bundelkhand (Census 2001)

District	Female (%)	literacy
Jhansi	51.2	
Lalitpur	33.3	
Jalaun	50.7	
Hamirpur	40.7	
Mahoba	39.6	
Banda	37.1	
Chitrakoot	50.3	
Datia	62.5	
Chhatarpur	39.4	
Tikamgarh	41	
Panna	47.8	
Damoh	47.5	
Sagar	54.5	

Source: Census 2001 data quoted in Ranking and Mapping of Districts Based on Socio-economic and Demographic Indicators, International Institute for Population Sciences (IIPS), Mumbai, 2006

#### **Health Services**

According to Census 2001 data (depicted in the table), there is 1 Primary Health Centre catering to about 50 villages in most districts in Bundelkhand region. This essentially means that 1 PHC serves a rural population of more than 50,000!! By Government of India norms, one primary health centre (PHC) should serve a rural population 30,000 people. Thus, there still seems to be wide gap between the requirement and availability.

Another problem with the health services in the region is the lack of trained staff and adequate supply of medicines and injections. Besides, the health centers face a big problem in terms of staff absenteeism. Moreover, the Health centers are mostly located quite far away from remote villages that are already poorly connected. The Public Health Care System in the region has also miserably failed with respect to prevention and control of contagious and infectious diseases, the most common among these being filariasis, elephantiasis and malaria. Owing to these reasons, the rural families have taken recourse to quacks, ojhas and traditional healers. These quacks have little or no education. They dupe the innocent villagers and loot money from them. The percentage of births in hospitals (`institutional deliveries') or at home with assistance of skilled professionals is very low. Among poor households in rural areas of UP Bundelkhand, the percentage of hospital deliveries is almost zero. Also, there is little or no care for expectant mothers. All this has led to high mortality rates.

Another related problem is the low presence of Anganwadis in the region. over 60% of rural households in UP either stated that there was no anganwadi in their village, or they did not know of its existence. Only 10% of rural children in the age group 0-6 years went to an anganwadi.







# **ABSSS: STRUGGLE & ACHIEVEMENTS**

Akhil Bhartiya Samaj Sewa Sansthan (ABSSS) is a voluntary organization (registered under Societies Registration Act, 1860) working for the upliftment of the Kol tribal community in Chitrakoot district of Uttar Pradesh Bundelkhand region. The organization started off with three non-formal schools for Kol children in 1978. It is today, taking care of more than 4000 Kol families in 60 gram panchayats of the district.

"ABSSS believes in "Rachna (Creation) and Sangharsh (Non-violent struggle)" to empower the most marginalized and exploited sections. Hence, "Antya Ka Uday" – Rise of the last has been the core developmental value statement of ABSSS. This gets reflected in all developmental interventions and initiatives to build a society where adivasis, dalits and women get equal opportunity (socially, educationally, economically and culturally) to live and work with dignity. In other words, it is undertaking all possible action for the regeneration of self-esteem and confidence along with reassertion of the tribal and dalits identity, so that they can control their own destiny."

When ABSSS started its work in the Patha region, under Mr. Gaya Prasad Gopal (affectionately called Pitaji), the situation of the Kol community was extremely bad. Most of the kols had been unfairly deprived of their land. They were working as bonded laborers for big landlords and forest contractors. They were exploited in every possible way by these landlords and the contractors. Moreover, the kols were obliged to work for their 'masters' and had no say in where and how they wanted to work. Even Kol women were forced to toil in the fields and homes of rich 'dadus'.

Over the last 30 years, ABSSS has toiled hard to improve the quality of life of the Kol community. Major accomplishments of ABSSS over the last 30 years:

- Ensuring that most of the landless kols receive land: This was done in two ways:
  - a) Getting back the land rights of the Kol community from the dadus who had unfairly occupied their land
  - b) Pressurizing the administration to speed up the process of redistribution of Village Community and
- Freedom from bondage and rehabilitation Though Government records stated that there were no bonded laborers in the region, the reality was that a majority of the kols were still slaves to rich landlords. ABSSS conducted surveys to collect the exact information on slavery and pursued the Government to release and rehabilitate them
- Strengthening Panchayati Raj Institutions
- Development of schools to educate the community
- Formation of Self Help Groups to facilitate the process of borrowing and lending
- Development and maintenance of Soil and Water Management Systems for improving agriculture
- Empowerment of women

Even after so many years, the organization is working with the same zeal to improve the plight of the Kols. The work of ABSSS is bound to slowly but surely steer the region towards progress.

## RURAL COMMUNITIES AND LIVELIHOOD INTERVENTIONS

The key livelihood concerns as expressed by local community during our interaction with them were food security, stable house, medical facilities and education for their children.

Dr.Phansalkar in his paper 'Decision Making by Rural Families: The 5 As' highlights that rural households perhaps do not tend to have 'maximizing type' objectives and hence do not necessarily try to maximize their returns on land, labor or investment. In addition, the level of acceptable risk and the amount of leisure they are willing to sacrifice also influence the objectives that a rural household pursues.

It is further elucidated in the paper that the conditions under which they attempt to achieve these objectives are – Assets (physical assets, quality of asset, its work or carrying capacity), Access (to information, state agencies, banks etc.), Assurances, Abilities and Attitudes (which vary from individual to individual).

While attitudes are a matter of a personal 'human' choice, and may not be tackled directly in a defined period of time, livelihood intervention strategies can hope to increase the scope of other conditions of decision making which may contribute to improving the quality of lives of the rural communities. These may be through facilitation in increasing a physical asset base for a farmer (land, implements etc.), providing information on better farming techniques, easier access to credit, developing skills so that tribals can engage in value-addition activities and earn more income.

Interventions may also be along a sub-sector and historically it has been seen that the most significant interventions have actually been around a sub-sector. Sub-sector interventions attempt to enhance the share of the primary producers in a rupee of the ultimate consumer.

A critical aspect to be kept in mind is the sustainability of any intervention and its ability to withstand resource constraints and risks which may occur in the future. It is noted that interventions that do not introduce new and unmanageable risks, address a key bottleneck or mitigate a key stress or risk are more likely to do well ('Synthesis of Case Studies in Livelihood Enhancement in N.E.India' – Mayuri Hazarika and Dr.S.J.Phansalkar).

# AGRICULTURE: CURRENT SCENARIO

Bundelkhand is a tough region for agriculture due to mix of geographic, social and economic factors. Yet, a large percentage of population is dependent on it for their livelihood and food



security.

This region is characterized as low rainfall and dry with vast marginal lands. Irrigation facilities are sparse. A sizable area (84%) has been allocated to food grains. The yield of most crops in the region is low as the levels of adoption of modern techniques of agriculture here are very low. The region lags far behind in adoption of improved varieties of and application of fertilizers.

In the list of hundred agriculturally most distressed districts in India includes three districts from Uttar Pradesh – Banda, Chitrakoot and Hamirpur. All of them lie in the region of our study in Bundelkhand.

The following pages elucidate the agricultural landscape of the region further.

## 1. Water Scarcity and Lack of Irrigation System

A little over 60% of the area here is cultivated, but compared to other parts of Uttar Pradesh; the sub-zone has less developed irrigation facilities leading to high soil erosion and low productivity. Less than 25% of the cultivated area is irrigated as against a U.P. State average of nearly 60%.



# FIGURE 1.8



All the water bodies (rivers, lakes, ponds) in the region dry up by January – February and a drinking water 'crisis' begins soon after.

This means the agriculture here is largely rain-dependant and if the **monsoons** are poor (as in the current year, 200mm rainfall as against a normal precipitation of about 1000mm annually), there is little or no availability of water for irrigation of crops. The water table here is also depleting by the year due to repeated poor monsoons and lack of facilities for water harvesting.

Since the **size of the landholdings is very small** for a majority of the farmers (less than 2 ha.), a failure of monsoon adversely affects the farmer's food security.

## 2. Low Soil Fertility and Land Productivity

The soil in this region is rocky and not deeper than 4 ft. in most places. This doesn't allow for easy agriculture. The rocks found here too are loosely sedimented and not strong enough to be utilized for any other purpose.

Low rainfall and years of deforestation along with a lack of facilities for checking water runoff has caused widespread soil erosion depleting its fertility further. As a consequence land productivity is also very low in the region.

The proportion of **wastelands** is very high at about 37% in this sub-zone.

## 3. Uneven Terrain

A large part of the land in the region is uneven. The elevation of different patches is different and also, the soil consistency differs. Thus, to bring this land under agriculture is quite a difficult task.

## 4. Low Diversification of Crops and Tendency to Grow only for Food Security

The common tendency amongst tribal farmers here is to grow wheat and paddy largely for their self-consumption and be satisfied with it, without realizing that they may actually be losing out on money in the process.

Area under **cultivation of cash crops** much lower in Bundelkhand in comparison to other parts of Uttar Pradesh as indicated by the data below -

rapic 5. / aca of major new crops in maonya riaucs	Table 3.	Area	of majo	r field cra	ops in A	Aadhya.	Pradesh
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			-			(Area	in '000 ha)
	Major	Kymore plateau	Vindhya plateau	Central Narmada valley	Gird region	Bundelkhand region	Satpura plateau
1.	Rice	476.7	218.2	23.3	43.2	41.1	51.5
2.	Wheat	585.1	889.8	417.2	598.5	279.6	173.0
3.	Maize	49.4	30.0	4.9	47.6	3.6	69.5
4.	Jowar	57.7	54.3	12.7	126.4	43.1	118.2
5.	Bajra	991.0	67.0	186	91.35	-	-
6.	Gram	268.1	543.6	362.6	376.2	128.5	53.5
7.	Soybean	154.3	557.9	469.0	178.3	92.04	206.25
8.	Rapeseed and mustard	16.83	8.17	1.18	460.3	29.5	-
9.	Sugarcane	2.2	17.7	32.5	29.1	8.1	15.0
10.	Groundnut	4.4	2.75	-	53.4	19.5	32.0
11.	Potato	50.7	34.5	11.8	31.5	25.7	48.2

## Crop Preferences according to Importance in Different Regions of Uttar Pradesh, TE 1999/2000

Region		Cr	op Preferences					
	High (> 25% of GCA)	Medium (10-25% of GCA)	Low (5-10% of GCA)	Least (< 5% of GCA)	Diversif	TABLE 1. ication of Agriculture i Uttar Pradesh, TE	15 n Different Re 1997/98	egions of
Western	Wheat	Rice, Sugarcane	Pearl Millet, Maize, Rapeseed	Barley, Chickpea, Pigeon Pea, Other Pulses,	Region	Commodity Groups	Share in Value of Output (%)	Share in Total Area (%)
			and Mustard	Oilseeds,	Western	Cereals	53	67
				Vegetables		Pulses	4	5
				vegetables		Commercial Crops	35	22
Central	Wheat,	-	Maize,	Barley, Sorghum,		Fruits & Vegetables	8	5
	Rice		Sugarcane	Pearl Millet,	Central	Cereals	66	72
				Chickpea, Other		Pulses	9	11
				pulses, Pigeon Pea,		Commercial Crops	21	14
				Oliseeds, Fruits		Fruits & Vegetables	4	4
				and vegetables	Eastern	Cereals	77	81
Eastern	Rice,	-	Other Pulses	Barley, Sorghum,		Pulses	8	11
	Wheat			Pearl Millet,		Commercial Crops	8	2
				Maize, Chickpea,		Fruits & Vegetables	7	4
				Pigeon Pea,	Bundelkhan	d Cereals	38	42
				Oilseeds,		Pulses	54	49
				Sugarcane, Fruits		Commercial Crops	8	89
				and vegetables		Fruits & Vegetables	0.5	0.5
Bundel- khand	Wheat	Chickpea and Other Pulses	Sorghum	Barley, Rice, Pearl Millet, Maize, Barley,	Source () c N	Basic Data): Uttar Pradesh Ke Kr f UP) (Various issues) and I NCAP.	ishi Ankare (Agricu CRISAT Database	lture Statistics compiled by
Same	(Basic De	ta). 11ttav Durda	h Va Vrichi Arbara	Pigeon Pea, Oilseeds, Sugarcane, Fruits and Vegetables				
Source	(Dasic Da	a): Oliur Prades	IL NE KIISH ARRATE	(Agriculture statistics				

of UP) (Various issues) and ICRISAT Database compiled by NCAP.

	Area, P	roduction	and Yield o	of Different (	Crops in H	Bundelkhand	l Region		
Crops	TE 1982/1983		7	E 1991/1992	!	TE 1999/2000			
	Area	Prod.	Yield	Area	Prod.	Yield	Area	Prod.	Yield
Rice	92.11	63.50	689.36	85.95	71.16	827.96	74.87	79.85	1066.45
Wheat	537.02	672.72	1252.69	558.19	844.98	1513.78	580.04	1099.63	1895.77
Sorghum	257.33	152.31	591.89	212.62	170.96	804.07	153.30	131.16	855.60
Pearl Millet	33.00	13.77	417.17	27.35	20.49	749.21	23.75	24.20	1018.95
Maize	17.13	12.47	727.82	24.76	29.13	1176.47	17.39	16.70	960.38
Barley	41.63	43.33	1040.83	27.70	39.04	1409.10	19.01	33.24	1748.76
Other Coarse Cereals	41.63	43.33	1040.83	102.65	99.99	974.02	26.05	34.00	1305.30
Chickpea	521.05	401.95	771.41	510.52	345.88	677.52	411.92	276.18	670.45
Pigeon Pea	88.77	122.46	1379.52	71.38	90.99	1274.67	52.62	77.32	1469.55
Other Pulses	123.54	51.11	413.72	283.74	289.61	1020.71	485.72	410.72	845.59
Groundnut	2.69	2.00	742.26	17.20	13.88	807.13	34.02	31.69	931.35
Sesamum	14.41	1.19	82.83	14.77	2.02	136.99	24.36	3.41	140.16
Rapeseed & Mustard	21.38	9.20	430.46	21.93	13.41	611.34	30.64	17.42	568.53
Linseed	24.21	8.18	337.97	42.35	16.78	396.19	47.86	20.96	437.83
Other Oilseeds	15.89	7.73	486.47	39.33	18.26	464.28	22.17	13.79	621.99
Sugarcane	3.30	108.48	32840.57	3.96	150.14	37946.93	5.34	221.95	41543.94
Cotton							1.07	21.74	20260.66
Potato	1.57	26.34	16814.89	1.25	22.68	18098.40	0.64	7.99	12510.86
Onion	0.40	3.88	9628.10	0.60	6.88	11525.14	2.02	5.20	2575.91

TABLE 1.13

Source (Basic Data): Uttar Pradesh Ke Krishi Ankare (Agriculture Statistics of UP) (Various issues) and ICRISAT Database compiled by NCAP.

Note: Area = '000 ha; Production = '000 tonnes; Yield = Kg/ha

#### TABLE 1.14

Annual Compound Growth Rates of Area, Production and Yield of Important Crops in Bundelkhand Region

Crops		1980-1989	1		1990-1999	l.
	Prod.	Area	Yield	Prod.	Area	Yield
Rice	0.86	-1.73	2.64	1.31	-1.58	2.94
Wheat	2.32	0.78	1.53	2.58	-0.76	3.37
Maize	10.16	4.70	5.22	-11.01	-11.06	0.05
Barley	-1.20	-3.29	2.16	-3.36	-4.97	1.70
Chickpea	-1.17	0.97	-2.12	-2.18	-2.38	0.20
Pigeon Pea	-2.30	-2.73	0.43	-0.81	-3.51	2.80
Total Cereals	1.85	0.72	1.12	1.21	-1.92	3.19
Total Pulses	2.00	1.89	0.11	0.09	0.98	-0.89
Total Foodgrain	1.99	0.52	1.46	0.93	-0.47	1.41
Groundnut	30.14	24.97	4.14	11.99	9.71	2.08
Rapeseed & Mustard	-1.66	-2.75	1.12	1.78	2.98	-1.16
Total Oilseeds	9.15	4.73	4.22	7.66	5.75	1.80
Sugarcane	2.75	1.32	1.41	4.95	5.09	-0.14
Potato	-1.66	-3.03	1.41	0.33	-2.32	2.71
Onion	5.05	3.12	1.87	2.13	0.99	1.13

Source (Basic Data): Uttar Pradesh Ke Krishi Ankare (Agriculture Statistics of UP) (Various issues) and ICRISAT Database compiled by NCAP.

#### APPENDIX A-1.6

#### Cropping Pattern of Bundelkhand Region

Crops	Share in GCA (%)					
	TE 1982/1983	TE 1991/1992	TE 1999/2000			
Rice	4.46	4.07	3.42			
Wheat	25.99	26.40	26.53			
Sorghum	12.46	10.06	7.01			
Pearl Millet	1.60	1.29	1.09			
Maize	0.83	1.17	0.80			
Other Coarse Cereals	s 2.02	4.86	1.19			
Chickpea	25.22	24.15	18.84			
Pigeon Pea	4.30	3.38	2.41			
Other Pulses	5.98	13.42	22.22			
Groundnut	0.13	0.81	1.56			
Sesamum	0.70	0.70	1.11			
Rapeseed & Mustard	1.03	1.04	1.40			
Linseed	1.17	2.00	2.19			
Sunflower	0.00	0.00	0.00			
Other Oilseeds	0.77	1.86	1.01			
Sugarcane	0.16	0.19	0.24			
Potato	0.08	0.06	0.03			
Onion	0.02	0.03	0.09			
Vegetables	0.29	0.34	0.12			
Misc. Crops	12.80	4.18	8.72			

Source (Basic Data): Uttar Pradesh Ke Krishi Ankare (Agriculture Statistics of UP) (Various).

Our study will highlight certain alternative crops which have strong potential in the area which would provide food security as well as strong net profit for the farmers by simple changes in agricultural practices.

## 5. Annapratha – Open Grazing

One of the greatest threats to the crops here is open grazing by cattle, goats etc. Cattle from the lower part of Chitrakoot district and also, other districts like Satna and Banda are let loose in the fields instead of being provided proper fodder. This leads to the destruction and spoilage of crops.

To minimized their losses farmers often tend to sow too many seeds in small patch of land here which effectively results in an unhealthy yield. Most farmers have not yet been educated about the methods to protect their farms from this through boundary walls etc.

# 6. Deforestation and Depletion of Flora & Fauna

One of the prime sources of livelihood for the native tribal communities in this region is cutting and selling firewood. Besides, the forests here are a rich source of herbs, medicinal plants and products like Tendu Patta and Mahua which have high marketability.

Unfortunately, for decades these natural resources have been exploited indiscriminately by a nexus of corrupt politicians, administration and the exploitative rich of the region. This has led to widespread illegal deforestation and depletion of flora and fauna of the region.

# 7. Lack of Awareness about Scientific Agriculture

Due to poverty, illiteracy and innate backwardness of the region, there is little awareness amongst many farmers about using superior techniques of agriculture to further their produce.

Degree of adoption of improved seeds, application of fertilizers and use modern agricultural equipment is extremely low here.

Existing infrastructure in the region with respect to seed production, storage, transportation and marketing is inadequate in terms of quality and quantity.

Table 14. Farm Power Sources under agro ecological region VIII (Madhya Pradesh)							
Items	Kymore plateau	Vindhyachal plateau	Central Narmada valley	Grid region	Bundelkhand region	Satpura plateau	
Agril. labourer (No./100ha)	39.4	28.7	36.5	12.2	18.0	28.0	
Human energy (kW/ha)	0.020	0.014	0.018	0.006	0.009	0.014	
Draft animal (No./100ha)	77.0	39.7	30.3	32.0	51.2	59.4	
Animal energy (kW/ha)	0.185	0.095	0.073	0.077	0.123	0.143	
Tractor (No./100ha)	0.7	1.8	1.7	1.9	1.2	0.4	
Power tiller (No./100ha)	0.01	0.01	0.01	Negligible	Negligible	Negligible	
Electric motor (No./100ha)	5.7	6.5	2.5	3.9	5.6	12.3	
Diesel engine (No./100ha)	0.8	2.1	1.0	1.7	2.0	0.5	
Mechanical energy (KW/ha)	0.438	0.830	0.575	0.728	0.628	0.580	
Total energy (KW/ha)	0.643	0.939	0.666	0.811	0.760	0.737	

#### FIGURE 1.9

Trends in Fertiliser (N+P+K) Consumption in Different Regions of Uttar Pradesh



#### 8. Undeveloped Agro-Processing Sector

While the potential for agro-processed goods is large in the region, the development of the same has been constrained by the following factors –

- a. Non-availability of suitable varieties for processing
- b. Lack of suitable backward and forward linkages leading to some units become unviable in the area
- c. Lack of cooling chambers and cold chains
- d. Inadequate funds and investments in the agro-processing sector
- e. Rudimentary knowledge of post-harvest techniques amongst farmers and traders
- f. Weak research in the area

## 9. Lack of Proper Market for Agricultural Produce

Infrastructure in Bundelkhand is woefully lacking in terms of transport, storage and marketing facilities. There isn't even one cold storage in the entire Chitrakoot Mandal comprising of four districts.

Purchasing power of a majority of people here is low due to low-level of economic development. This has negatively affected agriculturists as well who are not able to reap sufficient benefits for their hard work.

In nutshell, this is a very difficult region to practice agriculture efficiently. Organizations like ABSSS have made strong efforts to improve the state of agriculture in the region through their various projects which are aimed at slowly but surely making agriculture a viable means of earning a livelihood for the local community.

# 1. RABI SEASON: PROMOTION OF MORE PROFITABLE, ALTERNATIVE CROPS TO WHEAT – MUSTARD, GRAM, BARLEY AND LINSEED

## Losses in Wheat

The most important crop of this season grown in this region is wheat cultivated by nearly all the farmers on large tracts of land.

The following is an analysis of the costs involved in growing wheat on one hectare land -

Activity	Cost/ha (Rs.)
Preparation of Land	3000
5 ploughings	
Seed Cost	3500
Sowing Labour	600
Irrigation	9000
5 times	
Fertilizer	4000
3 bags Urea, 2 bags DAP, 60-70 k and Potash	
Harvesting	1200
Threshing	7000
Total cost	28,300

#### **Optimistic Scenario** –

Yield	35 qt.
Revenue Generated	Rs.35000
@Rs.1000/qt.	
Maximum Potential Savings	Rs.6700

#### Commonly Observed/Realistic Scenario -

Yield	13 qt.
Revenue Generated	Rs.13000
@Rs.1000/qt.	
Loss	-Rs.15300

35 qt./ha is an optimistic figure for wheat yield in the region. **Commonly observed yield** in the region was found to be around **4-5 qt./ac. (10-13 qt./ha)** which is far less than the potential yield of 10-16 qt./ac. (25-40 qt./ha) in which case he **ends up making a loss.** 

Even in the 'optimistic' scenario his savings are less than Rs.7000 which too would go into negative after discounting for his family's consumption. It is clearly evident this way, why **most farmers involved in the cultivation of wheat are heavily under debt**.

## **Profitable Alternatives to Wheat**

## 1. Mustard/Sarson

Parameter	Mustard	Wheat
Potential Yield in Region	20-25 qt./ha	35 qt./ha
Market Price	Rs.3000/qt.	Rs.1000/qt.
Potential Revenue	Rs.75000	Rs.35000
Seed Cost	Rs.40/kg	Rs.60/kg
Irrigation Requirement	Rain-fed	4-5 times
Oil Content	48-50%	

The advantages of cultivating mustard in lieu of wheat are as follows -

- i) Much higher revenue generation: Rs. 75000/ha compared to Rs.35000/ha for wheat (optimistic case). Commonly achieved revenue is Rs.10000-13000/ha.
- ii) Lower seed cost: Rs. 40/kg compared to Rs.60/kg for wheat
- iii) Less irrigation
- iv) Less fertilizer requirement
- v) Less labor required
- vi) Can be processed into mustard oil and sold as a branded product

## 2. Gram/Chana

The economics of gram cultivation are similar to mustard and can fetch much higher revenue in place of wheat.

i) Gram is a leguminous crop and thus, requires very less fertilizer

- ii) Less Irrigation requirement only once while wheat requires 4 irrigations
- iii) Higher market price: Rs.2500 3000/qt.

#### 3. Jau/Barley

Even though it is grown in small quantities, barley can also be a useful cash crop in the region. Its salient features are as follows –

- i) **Short-cycle crop**: Takes 100-105 days to be ready for harvesting and can be harvested by February.
- ii) Jau is an input to the distilleries and hence has high marketability
- iii) Market price is around Rs.900/qt.; only Rs.100/qt. less than wheat
- iv) Requires single irrigation and less labor
- v) Easily achievable output is 10-12 qt./ha here, while the potential yield can be as high as 40-60 qt./ha

#### 4. Alsi/Linseed

Alsi can be grown in areas where nothing else grows on the farmland. It can grow in clayey soils. It can also give yields to the tune of **8 qt./ha** and can serve as **an input cash crop to paints and oils industry**.

Despite higher cost, longer crop cycle and much larger effort, farmers continue to grow wheat here in large numbers for the purpose of food consumption. There is a misconception amongst the locals that they won't have any wheat to eat unless they grow it themselves. They are hence **averse to purchasing wheat from the market for domestic consumption and are satisfied with even a loss made on wheat farming, as long as they don't need to buy it from the market.** 

This mentality needs to change and they need to be educated in this regard. **Crops like Mustard, Gram, Jau and Alsi present profitable alternatives in the Rabi season and their cultivation needs to be promoted.** 

# 2. KHARIF SEASON: RICE INTENSIFICATION, VEGETABLE FARMING AND SESAME CULTIVATION

The Kharif season holds **potential for transforming lives in the farming community** here. At present, cultivation in Kharif is not done strongly enough to realize the true potential of the same for the region.

The main advantage of Kharif crops is they are **short duration crops of 90-100 days.** The soil at that time retains enough moisture during the July-Oct period to promote a good crop.

There are **three-major steps** which can be taken in Kharif to enable enhanced livelihood support for the farming community –

- a. Cultivation of paddy through System of Rice Intensification (SRI)
- b. Promotion of Til/Sesame crop
- c. Promotion of vegetable farming

## a. Paddy Cultivation through SRI

Consider the basic economics of traditional paddy cultivation in the region -

Activity	Cost/ha (Rs.)
Preparation of Land	1800
3 ploughings x Rs.600	
Seed Cost	4000
Rs.25/kg x 80 kg/ha	
Sowing Cost	300
Traditional Broadcasting method – 3 Man Days (MD)	
Ploughing	600
Another Round	
Inter-culturing	2000
20 MDs x Rs.100/MD	
Harvesting	2000
20 MDs x Rs.100/MD	
Total Cost	Rs. 10,700
Yield	10-12 qt./ha
Selling Price	Rs.700/ha

Total Revenue	Rs.9400
Net Loss	-Rs.1300

It is evident that despite proper hard work and effort growing paddy is not profitable. As in the case with wheat, the farmers continue to grow paddy to avoid buying it from the market for domestic consumption.

However, if paddy is cultivated in a scientific manner (SRI) which may include two simple steps –

- 1. Transplanting instead of broadcasting
- 2. Maintaining sufficient gap between plants

This may boost the output from 10-12 qt./ha to 30-40 qt./ha. In rainfed areas.

A pilot project conducted by ABSSS done with only maintaining specified gaps in cultivation is likely to yield paddy in excess of 40 qt./ha. Hence, the farmers should be urged to grow paddy only with SRI in order to make it economically viable to them.

## b. Promotion of Til/Sesame Farming

The table below illustrates the process of sesame farming and indicates why it is an attractive proposition –

Activity	Cost/ha (Rs.)
Preparation of Land & Sowing	2400
4 ploughings x Rs.600	
Seed Cost	400
Rs.100/kg x 4 kg/ha	
Fertilizer Cost	1000
Inter-culturing	3000
Nikai-Budai - 15 MDs x 2 x Rs.100/MD	
Harvesting	1500
15 MDs x Rs.100/MD	
Threshing	1500
15 MDs x Rs.100/MD	
Total Cost	Rs. 9,800
Yield	8 qt./ha
Selling Price (varies between Rs. 3000/qt and	Rs. 6000/qt
Rs.11000/qt according to the season)	
Total Revenue	Rs.48,000
Net Profit	Rs.38,200

Sesame is a strongly marketable cash crop and hence farmers need to be urged to reduce the area under rice cultivation and grow sesame. Popularity for sesame has remained dormant in the region because of the domestic food insecurity of the locals, an area in which they need to be educated.

#### c. PROMOTION OF VEGETABLE FARMING

Traditionally, the focus of the agricultural activity in the area has been on achieving food security through the cultivation of cereals. Farmers are satisfied with cultivating as much cereal as is required for their consumption needs even if it is a drain on their financial and physical resources.

The main reason for vegetable farming not being popular traditionally is the inertia of traditional cropping patterns & conflict with lifestyle. Cultivation of vegetables does not fit into the traditional lifestyles of the tribal communities in the region.

Vegetable farming requires constant maintenance for a period of 2-3 months even during the night time (to protect against wild boar attacks etc.). The men-folk in the tribal families do not generally want to work extra at night and thus, shy away from growing vegetables. While the women are very hard working in the region, they are unable to spare time during the evening to attend to farming needs and hence initiative towards vegetable farming remains low.

However, what many people in the community do not appreciate is that with some effort for a period of few months, they can earn enough for the entire year. We found during the course of our study, the vegetable cultivation can be a very profitable proposition. Vegetables of Kharif season in particular, are extremely lucrative.

This point is further illustrated through simple calculations as follows. Let us consider a farmer agrees to cultivate vegetables like **Tomato and Green Chilly** (Mirch) in the Kharif Season on 1 Beegha land.

Area under vegetable cultivation	1600 m <sup>2</sup>
Space required by one tomato/mirch plant including inter-plant	0.36 m <sup>2</sup>
spacing	
(60 cm x 60 cm)	
No. of plants in area	4400
(1600/0.36)	
Approximate usable plants including spoilage	4000
Minimum no. of fruit from each plant –	
- Tomato	3 kg
- Mirch	2 kg
Total Output in Season from all plants –	
- Tomato	12000 kg
	36
- Mirch	8000 kg
---------------------------------	-------------
Selling Price for both (approx)	Rs.15/kg
Potential Revenue	
- Tomato	Rs.1,80,000
- Mirch	Rs.1,20,000
Cost of Cultivation (approx.)	Rs.8,000
Profit Potential	
- Tomato	Rs.1,72,000
- Mirch	Rs.1,12,000

Similarly, consider the economics of **Raddish (Mooli)** cultivation in a small patch of land –

Area under cultivation	100 m <sup>2</sup>
Space required by one tomato/mirch plant including inter-plant	0.04 m <sup>2</sup>
spacing	
(20 cm x 20 cm)	
No. of plants in area	2500
(100/0.04)	
Total plants in a year	15000
(6 cycles of 2 months each)	
Selling Price per plant	Rs.1
Potential Revenue	
	Rs.15,000
Cost of Cultivation	Rs.8,840
Profit Potential	Rs.6160
Profit Potential from 1 Beegha land	Rs.1,00,000
Likely Return to farmer from 100m <sup>2</sup> land	70%

Similar calculations for several other vegetables clearly indicate that **vegetable farming** can be a strong source of livelihood for the local community.

# SUMMARY OF POTENTIAL REVENUE AND FRUITING MONTHS FOR DIFFERENT VEGETABLES

Vegetable	Cost/ac.	Yield	Revenue/ac.	Profit Potential	Fruiting
	(Rs.)	(Qt./ac.)	(Rs.)	per Acre (Rs.)	Months
Onion	35,656	156	1,56,000	1,20,344	Jun
Potato	1,71,616	130	1,95,000	23,384	Mar
					Winter Fruit:
					Oct-Dec, Jan-
Brinjal	81,976	65-78	1,19,600	37,624	Mar
					Summer Fruit:
					May-Jun
Tomato	10.816	212	4 68 000	1 57 191	Oct-Dec, Jan-
Tomato	10,810	512	4,08,000	4,37,184	Mar
Pumpkin	10,696	130	1,04,000	93,304	Apr, Oct
Raddish	18,376	100	41,600	23,224	Year-round
Cauliflower	42,996	52	1,04,000	61,004	Nov-Dec
Louki	79.026	120 150	1 99 500	1 10 464	May-Jun, Sep-
Lauki	10,050	120-120	1,00,500	1,10,404	Oct
Palak		250	2,00,000		Oct-Jan

As it is evident there are several vegetables which **can yield returns in excess of Rs.1 Lakh annually** by simple changes in agricultural practices.

Some other advantages for vegetable cultivation in the region are -

- i) Irrigation requirements during Kharif is much lower as there is some rainfall which can be retained in a farm pond, which is sufficient for vegetable irrigation and yield good returns as well.
- ii) Farmer does not need to allocate the entire land of his farm to vegetables. It is advisable that the farmer sets aside a small patch of his farm, 100 sq. mt. or even one beegha for growing vegetables and utilizes the remaining land for the cultivation of food grains.
- iii) Another advantage of growing vegetables in a small area is that it does not require much external labor. A household comprising of 4-5 working members

can easily manage the entire operation without hiring any external labor, thus, saving on the cost.

Some **new varieties** which have met with some success in the adjoining Satna district are Broccoli, Purple Cabbage, Red Cabbage and Mushroom.

### 3. PROMOTION OF SCIENTIFIC PRACTICES IN AGRICULTURE

Peculiar soil and water conditions in the area requires a greater promotion of scientific techniques of agriculture be it through better quality seeds, innovative irrigation techniques or cropping patterns. These are likely to ensure higher productivity with minimum expenditure of scarce natural resources.

Organizations like Krishi Vigyan Kendra (KVK) have developed new seeds, irrigation techniques, cropping patterns etc. specific to this area, which have shown good results and such knowledge needs to be imparted to benefit the entire community of the region.

A word of caution here is that the use of scientific techniques does not refer purely to the use of HYV seeds, chemical fertilizers or insecticides but ways to benefit agriculture in a sustainable manner which includes a mix of traditional wisdom and modern knowledge.

The following table illustrates the observed impact on productivity of various crops and vegetables in the region through promotion of modern techniques.

Сгор	Overall Productivity in Region (qt./ha)	Current Productivity under Traditional Techniques (qt./ha)	Proven Potential Productivity with Modern Techniques (qt./ha)
Paddy	10.05	9.74	18.42
Arhar	4.90	1.71	13.27
Soyabean	6.27		12.86

## IMPACT ON PRODUCTIVITY OF COMMON CROPS IN THE REGION WITH USE OF SCIENTIFIC TECHNIQUES

Wheat	13.63	10.17	25.27
Gram	6.93	6.98	19.32
Sesame	2.75	11.19	8.25
Vegetables	48.10		62.86
Fruits	82.56		103.78
Spices	34.80		42.87
Jwar		2.76	
Urad		0.69	
Moong		0.72	
Til		0.31	

Source: Traditional Productivity refers to actual yield data in villages like Paatin and Mangawan. Potential productivity with modern techniques is based on results of KVK initiatives across the region.

a. Efficient Crop Rotation & Diversification: Traditionally, crop cycles in the region have revolved around providing food security and maximizing the benefit of rainfall. However, agricultural scientists have developed suitable crop rotation plans for this region which go beyond just this and can also result in increased income for the household.

Some such patterns developed and recommended by KVK in the region are -

Kharif (Jul-Oct)	Rabi (Oct-Mar)	Jayad (Apr-Jun)	Possible Net Profit per Acre
Tomato	Matar	Lobhia	Rs.26,600
Lobhia	Bandgobhi	Bhindi	Rs.23,600
Lobhi	Lahsun	Mooli	Rs.30,400
Adrak/Halidi		Lobhia	Rs.35,200

#### Advantages of diversification of crops –

- a. Increase in farm income
- b. Generate employment opportunities

- c. Stabilize farm income in all seasons
- d. Conserve and enhance natural resources

#### b. Modern Techniques such as -

- i) **Raised-bed system of sowing** for wheat which helps conserve water as well as increase yield of wheat by 20-25%
- ii) System of Rice Intensification (SRI)/Madagascar which reduce the labor, irrigation and seed costs significantly. A simple way in which SRI has been implemented successfully in some parts of the region is just by maintaining sufficient gap between seedlings (25cm), which too has boosted the output several times.

#### c. Agriculture-based Self-Sufficiency

There needs to be an encouragement of models such as **1.5/2.5 ac. model** which ensure that the entire food needs for a family including crops, pulses, condiments, cereals and dairy products can be extracted from the same tract of land without causing any loss to the farmer and also leaving some produce to sell in the market.

#### d. Effective Use of Unutilized Land

Large parts of the farm land lie unutilized because they are under shades of trees or along embankments and it is believed that anything grown here would be unproductive. However, crops like Bhindi, Adrak and Haldi have been found to grow well even in shade. Bhindi plant can yield upto 20 qt./1000 sq. ft. in 6 months or about 200 qt./ac.

Experiments with growing fruit trees in such patches have also been successful and deserve encouragement (**Agri-horticultural System** for household living).

- e. Promotion of orchard-based agriculture
- f. Promotion of short-cycle varieties of crops
- g. Use of locally available seeds

*Kindly refer to detailed economics, useful seed varieties and scientific techniques for various grains and vegetables given in the appendix.* 

#### 4. INTENSIFICATION OF WATER MANAGEMENT PROGRAMS

Lack of irrigation facilities is perhaps the single-most important factor constraining the development of strong agriculture here. Programs such as water-shed management and use of alternative irrigation techniques can go a long way in helping this cause.

Programs such as water-shed management being run by ABSSS have shown strong results in bringing drinking and irrigation water for the farming community. These projects need to be further developed to include more and more villages of the region.

#### **Development of Land & In-situ Rain Water Harvesting**

- i) Land Leveling
- ii) Land Bunding
- iii) 5% Farm Pond model
- iv) '30 x 40' model
- v) Renovation of bunds
- vi) Construction of Earthern Gully Plugs, etc.

#### **Ex-situ Rainwater Harvesting**

- i) Construction of Earthern dams
- ii) Ponds
- iii) Masonary dams
- iv) Renovation of ponds
- v) Renovation of earthern dams/bunds

#### Water Resource Development

- i) Construction/Renovation of wells, open wells
- ii) Lift irrigation

#### Advantages of water-shed management programs -

- i) Conservation of natural resources like soil and water
- ii) Collection and dissemination of traditional village wisdom related to agriculture to larger community
- iii) Promotion of agro-based cottage industries
- iv) Creation of rural livelihood opportunities
- v) Training and education of farmers
- vi) Ensuring community development and involvement in water resource management

#### **Alternative Irrigation Techniques**

Alternative irrigation techniques such as micro-irrigation, drip irrigation and pitcher technique can save significant costs for the farmers as well as enhance productivity. For e.g. Drip irrigation saves upto 70% water and increases productivity by 50-120%.

Some of the other advantages of these irrigation methods are -

- a. Conservation of electricity
- b. Less labor requirement
- c. Minimum impact of insects and diseases
- d. Consistent land fertility

#### 5. PROMOTION OF ORGANIC FARMING

As mentioned earlier, promotion of scientific agriculture does not imply simply the adoption of HYV and GM seeds, pesticides, fertilizers etc. Excessive use of the same can lead to risks and introduction of new pests which are resistant to pesticides. The solution lies in moderating the use of inputs and eventually to move towards organic farming. Organic farming does not use chemical inputs and does not rely on high risk technologies.

The inputs can be managed in the following ways -

a. **Seed Strategy**: To ensure that seeds are produced locally for the crops which are widely grown and are not technologically sensitive. Instead of going through a cycle of foundation seeds, proceeding them off-site, going through a process of testing and certification to sell the seeds back in the same area, strategies should be evolved to supply foundation seeds and ensure that local markets to develop seeds.

**b.** Fertilizer Strategy: It should be ensured that fertilizers are used in correct proportion based on each farmer's soil type. Soil testing facilities can ensure proper inspection of soil and accurate recommendations to the farmers to ensure precious resources are not wasted by excessive use of fertilizers.

**c. Pesticide Strategy:** To ensure a gradual reduction and eventual elimination of synthetic pesticides as a step towards sustainable agriculture.

#### Main benefits of organic farming are -

vii) Cost reduction and increase of net income. For poor farmers, a reduced cost of agriculture can be a boon. Organic farming is not capital-intensive.

viii) Higher self-sufficiency and less dependence on off-farm inputs

ix) Crop diversification leading to risk mitigation

x) Soil improvement

xi) Improvement of quality and market value of products – premium price for certified organic products

xii) Balance eco-system

xiii) Spin-offs such as opening market for vermicompost and processing

Studies have revealed that over a medium period (1-7 years) cost/yield in organic farming was best in organic farming for crops like cotton, rice, sugarcane and banana.

#### 6. INTRODUCTION OF COLD STORAGE FACILITIES

Vegetables like potatoes, onion etc. can fetch much higher prices to the farmer if they are stored in proper conditions and sold in the market when the prices are attractive. At present, there isn't even one storage facility in the entire Chitrakoot Mandal which spans four districts.

It would be a worthwhile exercise to help farmers with group storage facilities where they can store their crops and reap more benefits for their effort. This effort will also need to be accompanied by selection of seeds which make the fruit stronger during storage period.

For this purpose, ABSSS should pursue the Government and private investors to set up a cold storage facility in the area. Also, benefit can be derived from the **Capital Investment Subsidy Scheme for Cold Storages** offered by NABARD.

The approximate cost for a 6000MT cold storage is Rs.1.8 crores, and NABARD provides a subsidy of 25% of the amount. A consortium of public institutions and local private investors should be pursued to make this investment in the region which will benefit the farming community at large.

## POTENTIAL REVENUE GAINS IN VEGETABLE FARMING WITH INTRODUCTION OF STORAGE FACILITIES

Vegetable	Yield/Ac. (kg)	SP/kg (Rs.) in Season	SP/kg (Rs.) Off- season	Total Sales/Ac. (Rs.) without Storage	Revenue Potential/Ac. with Storage (Rs.)	% Revenue Gain /Ac.
Onion	15600	10	20	156000	234000	50.00%
Potato	13000	15	28	195000	279500	43.33%
Tomato	26000	8	15	208000	299000	43.75%
Pumpkin	13000	8	12	104000	130000	25.00%

- Assuming half the produce is directly taken from the field to the market and half is stored for sale later

#### 7. IMPROVEMENT OF PEDIGREE OF FARM ANIMALS

Several locals here maintain cattle, buffaloes and goats in large numbers without realizing the financial burden they entail. The pedigree and health of many of these animals is so poor that very often as many as ten cows together also don't yield a litre of milk. In addition, they destroy a lot of farm crop. Yet, they are maintained assiduously by the locals.

There is hence a need to have better quality cattle here so that villagers who chose to maintain them at least have a source of income from them.

## **ROLE FOR ABSSS**

ABSSS is the foremost body working in the region for the benefit of the farming community at large. Their efforts in water-shed management in recent times have made irrigation possible to large tracts of land in Bundelkhand and farmers are reaping benefits of the same.

ABSSS has been taking initiative in some of the above suggested directions and actively working for the benefit of the farming community. Their efforts in this direction need to be intensified as it channelizes its energies in the following additional directions –

1. Mainstreaming Alternate Crops: As suggested above there are several vegetables and cash crops which are likely to provide a stronger source of livelihood for the farmers in comparison to their traditional practices. The economic and social benefits of cultivating these crops needs to be explained to the farmers, a task which ABSSS volunteers who have been working closely with the community for decades can further facilitate.

A technique to achieve the above mentioned end would be to organize the farmers taking to alternate crops and vegetables into **cultivation-specific growers' associations.** This idea is developed further in the following sections.

- 2. Soil Testing & Suitable Conditioning: ABSSS can play an important role through its team of agro-scientists in testing the soil for the farmers and advising conditioning steps as per requirement. The farmers need to be educated about deficiencies in humus, gypsum etc. in their soil so that corrective measures to restore soil fertility maybe taken.
- **3. Crop Selection & Seeds:** There is a need to provide the farmers with the knowledge of the appropriate crops for their field and then provide correct seeds according to their soil and irrigation conditions. This process needs to be backed further by providing continued technical and knowledge support to the farmers in the best ways to cultivate the selected crop.

To carry out this activity in an institutionalized manner, ABSSS can play a pivotal role in the initiation of a **seed resource centre** in the region which provides knowledge, skills and quality seeds, specifically for the benefit of the soil and climate types in this region.

4. Promoting Techniques like Green Manuring, Lift Irrigation as a Movement: Organic ways of improving the soil condition such as green manuring, organic fertilizers like compost pit, cow pit pack (CPP), organic pest control (vermicompost) etc. need to be promoted as a movement in the region. All the farmers need to be made aware of these simple yet

effective techniques of improving their soil quality and ABSSS can play an important role in leading the knowledge campaign. ABSSS can also facilitate the demonstration of improved farming.

A similar effort needs to go into development of advanced and efficient techniques of irrigation like lift irrigation as a commonly followed practice here so that farmers can reap maximum benefit of the limited available water.

- **5. Land Use Diversification** ABSSS can promote the practices of Horticulture, Afforestation and Grassland and Forest Development among the farmers.
- **6. Proliferation of Scientific Techniques in the Community:** ABSSS with its expanding knowledge base and links with agricultural experts can provide an impetus to the penetration of scientific techniques in agriculture
- **7. Encouraging Value-addition and Agro-Processing:** The next logical step after selection of suitable crops is to engage the community in value addition activities of their agricultural produce. These could be simple activities like extraction of mustard oil, pulses processing etc. which can be packaged, branded and lend themselves to high marketability.

A model for a **SHG enabled commercial organization** of these value added products is proposed in further sections of this report.

- 8. Facilitating in Provision of Credit, Micro-finance and Crop Insurance: In the medium to longterm, ABSSS can play a key role in enabling setting up of Micro-Finance Institutions (MFIs) in the region to fulfill the credit needs of the farmers. Crop Insurance can also be an effective measure against the uncertainties that cause crop failure. Crop Insurance however is not a very well-developed concept in India although in recent times private companies like ICICI, AICI and Iffko Tokio General Insurance have launched rainfall as well as temperature related insurance in certain states. These can be pursued to roll-out their operations in India.
- **9. Exposure Visits and Capacity Building:** ABSSS can facilitate the organization of Exposure visits for farmers, SHGs and NGO staff. ABSSS can also play a major role in training of farmers.

## **Bundelkhand New Crop Growers' Association**

Having practiced traditional forms of agriculture and conventional crops for centuries, it is natural that the local community will have their share of apprehensions about bringing in these changes. Lack of education, poverty and decades of exploitation as bonded laborers would unfortunately mean that many of the farmers may not feel confident about switching to suggestions such as vegetables cultivation or reducing the area under cultivation of wheat.

It is hence, proposed that a new crop growers' association be formed to support the farmers through this phase of change and give them the belief that these modifications in their practices are for their own good.

This association will be organized into sub-groups based on who is growing which crop. So, farmers maybe organized into say Gram Growers' Group, Mustard Growers' Group etc. These groups will serve the following purposes –

- 1. Meet and convene on a periodic basis to interact and share learnings and best practices
- 2. They will be provided trainings, attend workshops facilitated through ABSSS which will guide them on improve methodologies, address their apprehensions
- 3. Collectively provide and get resources such as seeds, manure etc. specific to their needs
- 4. Advocacy and promotion of beneficial crops to other members of their community
- 5. Organize themselves for value-addition of agricultural produce and earn higher amounts on semi-processed and processed agricultural products like mustard oil and pickles

These groups may be organized at village level, block level and even district level going forward.

While it is understandable, that the members of these groups will be rotating every year depending on their crop selection for the particular year, the idea of being associated under a broad umbrella would go a long way in building their confidence about improved agriculture and how they are making a significant contribution to the same.

A proposed model for carrying out value-addition activities and marketing them in conjunction with other livelihood generating products from the region under a unified brand name is suggested in the later parts of this report.



## NON-TIMBER FOREST PRODUCE: SITUATION ANALYSIS

#### About NTFP

NTFP or Non Timber Forest Produce refers to all the products other than timber that can be obtained from the forests. These were earlier referred to as Minor Forest Products (MFPs) as the major objective of forest management was production of timber. However, it has now been realized that these products play a very significant role in village and tribal economies. Thus, the term NTFP has gained preference over MFP.

NTFP can be obtained from around 3000 species found in the Indian forests but only 126 of these have developed marketability<sup>1</sup>. Important NTFP include bamboo, resin, lac, katha, canes, tendu leaves used for making 'bidis', sal leaves for making plates, sal seeds for oil extraction, mahua flowers for distillation of liquor, sabai and other grasses for fodder or rope making, medicinal herbs, tassar silk cocoons, honey, fruits and tubers. The relative importance and



availability of each NTFP varies from one region to another. The total value of these products in the country is estimated to exceed one billion dollars annually<sup>2</sup>.

Millions of people living in and around forests in India depend on NTFP for their livelihood<sup>3</sup>. It is observed that about 50% of the employment generated in the forestry sector is through NTFP. Tendu leaves, sal seeds and mahua flowers provide the maximum employment in the plains while

resin and medicinal plants play the same role in the Himalayan region. It is estimated that NTFP income accounts for 55% of the total income generated in the forestry sector<sup>4</sup>. The total employment generated for this activity is estimated to be around 2 million person years<sup>5</sup>.

<sup>1</sup> Maithani G.P., 1994

- <sup>2</sup> Poffenberger Mark, 1990
- <sup>3</sup> World Resources Institute, 1990

<sup>4</sup> Pachauri Rashmi, undated

<sup>5</sup> World Bank, 1993

#### **Bundelkhand and Forests**

Till the late 19<sup>th</sup> century, the Bundelkhand region was extremely densely forested. However, there has been extensive deforestation in the region owing to the following reasons:

- a. Rising demand for wood
- b. Agricultural Expansion especially after Green Revolution
- c. Population Explosion
- d. Poor Land management
- e. Ruthless Government approved commercial logging

Traditionally, these forests have been very rich reserves for natural resources like amla, mahua, chiraunji, tendu patta, bel and about 140 different kinds of medicinal plants. However, due to increased deforestation and climate change, the available quantities of these NTFP have been dwindling over the years.

The tribal communities in this area are extremely forest dependent. The NTFP play a very important role in the lives of the tribals. This community is dependent on these products for its daily subsistence as well as religious and cultural needs.

Many of the tribals are landless or possess insignificant pieces of land. Even in the families that possess significant portions of land and practice agriculture, the women folk collect firewood and NTFP on



a daily basis and sell them in the nearby markets of Majhgawan and Satna. This is so because the farmers are unable to sustain themselves on agriculture only. The main reason for this is low productivity of the soil due to erosion of top soil owing to poor land and water management in the past. Also, most of the agriculture in the region is rain fed and the rainfall in the region has been considerably low in the last 3-4 years.

Hence, an important occupation of the tribal community is collecting timber and non-timber forest produce from the forests. Collecting NTFP from the forest and selling it to the Forest Corporation or the contractors in the open market is a part of their daily routine.

#### **Role of the Forest Corporation**

In Uttar Pradesh, the Forest Department used to give NTFP collection on lease to private contractors. These leases were given on the basis of highest bid in the auctions held by the Uttar Pradesh Forest Department. However, due to this practice, the forest dependent

communities suffered incessantly. The contractors bought NTFP from them by paying them meager labor charges. Thus, to stop this exploitation and ensure a suitable price to the tribals, the collection and trade of all major forest products like amla, tendu patta, bamboo, medicinal plants etc. has been nationalized. (Amla, however, is free for collection and trade by the tribals in M.P.). A few like mahua and chiraunji are free for collection and trade by the tribals.

# Prevailing Trade Channels for Major NTFP

## AMLA



## **TENDU PATTA**

Item	Tendu Patta
Description	A major ingredient in the production of bidis

**Historical Background:** Tendu patta leaves were on contract till 1981. Patches of land used to be auctioned by the government. These contractors used to ill-treat the tribal laborers, some were even kept as bonded laborers. In 1981, the Forest Department stepped in and nationalized the collection of tendu leaves, thus, ensuring a fair reward for the tribal laborers.



#### Collection Centre (Phad)

#### Bundles (gaddis) of leaves are purchased and stored here

- Collection units are formed in each district. 1 unit officer and 1 district officer are appointed.

- A private person from the village, called the 'phad munshi' is appointed. He is responsible for all the payments

- When the tribals get the gaddis of leaves to the phad, the phad munshi gives a coupon of payment to them and the actual payment is done on a weekly basis

- At the end of each week, the labour gets coupons to the phad and takes payment from the unit officer

- Post purchase, the leaves are dried on the phad for 7 days

- These are packed in sacks (boras) and sent to godowns

- Target Collection for 2008-09: 80,000 Standard bags (1 Standard bag = 1000 gaddis; - Actual Collection for the year: 52,000 Std. bags (62% approx.)



## MAHUA

Item	Mahua
Description	A major raw material for the production of liquor, soaps, medicines



Palash Leaves that have traditionally been used for making dona pattal, are also collected and

traded in a similar manner as mahua.

## BAMBOO



#### Collection Centre (Phad)

#### Bamboo is purchased and stored here

- Collection units are formed in each district. 1 unit officer and 1 district officer are appointed.

- A private person from the village, called the 'phad munshi' is appointed. He is responsible for all the payments

- When the tribals get the bamboo to the phad, the phad munshi gives a coupon of payment to them and the actual payment is done on a weekly basis

- At the end of each week, the labour gets coupons to the phad and takes payment from the unit officer



# HERBS AND MEDICINAL PLANTS/AUSHADHIS

There are a number of medicinal plants found widely in the forests of the region.

\$	S.	Aushadhi Name	Scientific name	Collection Price in 2008-09
۱	No.	(Common name)		(Rs./kg.)
1	1	Gudmar patti	Gymnema Sylvestres	22.00
2	2	Bel Gooda	Awgle Marmelos	6.50
	3	Punarnava Mool	Boerhavia diffusa	9.00
2	1	Mal kangni	Celestrus paniculata	20.70
ç	5	Chitrak Jad	Plumbago Zeylanica	17.90
6	5	Aavla Kali	Emblica officinalis	26.00
7	7	Neem Beej	Azadirachta indica	2.75
8	3	Baheda Phal	Terminalia balerica	1.75
ç	9	Baheda Chhilka	Terminalia balerica	3.45
1	10	Van Tulsi Panchang	Ocimum gratissimum	3.45
1	11	Naibuti		5.50
1	12	Bhoomi Aanvla	Phyllanthus amarus	8.25
1	13	Bhringraj	Eclipta abla	8.25
1	14	Satavar Safed	Asparagus racemosus	33.10
1	15	Puvaar Beej		1.40
1	16	Naagarmotha Sookha	Cyperus scaariosus root	6.20
1	17	Vayuwiding Beej	Embelia ribes	41.40
1	18	Giloy	Tinospora cordifolia	4.15
1	19	Shankhpushpi	Convolvulus dorycnium	15.20
2	20	Indrajau	Wrightia tinctoria	16.55
2	21	Kaaknaasha	Martynia annua	4.15
2	22	Palash Phool	Butea monosperma	4.15
2	23	Shivlingi beej	Bryonopsis lyconibsa	41.40
2	24	Sahtara	Fiumaria officinalis	5.50
2	25	Nishodhkalajad	Ipomoea turpethum	16.55
2	26	Marodphali	Helicteres Isora	3.45
2	27	Kaali Dudhi	Cryptolopis buchanani	3.45
2	28	Belpatta	Awgle Marmelos	7.00
2	29	Neem patta	Azadirachta indica	7.00
	30	Imlauva	Ampelecocissus latifolia	4.15
-	31	Nagarmotha geela	Cyperus rotundus	4.00
-	32	Neem phool	Azadirachta indica	10.00
-	33	Barahi Kand	Dioscorca bulbiferia	5.00
-	34	Sarethi Panchang	Cocculus hirsutus	5.00
L		í	4	4

These are collected in a similar manner as aonla.

## NTFP AND RURAL LIVELIHOODS

Thousands of people are involved in collecting amla, mahua, tendu patta, etc. For many families, especially women, NTFP collection is the primary occupation. Also, NTFP based activities require simple technologies and little or no skill. Hence, these are quite suitable for the poor tribals in the region.

Despite being so much dependent on forests, the tribals are unable to derive optimum benefit from the trade of MFP owing to the following reasons:

- Exploitation by rich and influential contractors For a long time, the forest produce has been monopolized by influential contractors. They kept the tribals as bonded laborers to collect the forest produce for them. Even till recently, some contractors used the tribal labor for collection of forest produce and only paid them wages for the job. To curb this malpractice, the Forest Corporation has taken the collection of forest produce in its own hands. The idea is to ensure that the tribals get a minimum price for the forest produce. However, the exploitation of the tribals at the hands of contractors still exists.
- 2) Inability to sell directly to manufacturers The poor tribals depend on NTFP for their daily cash needs. Hence, they collect these products and sell them to the nearest contractor at dirt cheap price almost on a daily basis. Many times, these tribals end up giving the NTFP to the contractor for free in order to repay their earlier debts. The contractor, then, accumulates a significant volume of the NTFP and sells it to a bigger contractor or manufacturer at a much higher price. The margin at each stage is at least Rs. 4-5. In this way, the contractor ends up accruing profits from the hard work of the poor tribals while the tribals continue struggling for their daily needs.

Lack of a storage place is another reason that prevents the tribals from accumulating the NTFP and selling these to the manufacturers directly.

- **3)** Lack of an organized effort for NTFP trade There is complete absence of an organized body that can help in collection and marketing of the NTFP directly to big manufacturers, thus, eliminating middle men and helping the tribals get a better return for their hard work.
- 4) Lack of skill sets to process and market the forest produce The tribals lack the necessary skill sets to process the forest produce into value added products. Moreover, the community has been oppressed for very long and has very less exposure to the

outside world. This makes it difficult for them to market their collection/value added products to big contractors/manufacturers/retail sellers

## **Role for ABSSS**

The above sections clearly demonstrate **indicate that the largest proportion of money changes hands between the middle men whose margins are Rs.4-5/kg at each stage of transfer**. This benefits needs to accrue to tribals.

Thus, a need is felt to organize the tribals under the supervision of ABSSS and form a dedicated organization for the collection, processing and marketing of forest produce. While several forest products can be directly sold in wholesale to large buyers, Ayurvedic manufacturers etc., others like Amla can be processed into value-added products such as murabba and supari at the village level so that tribals can claim stake over more and more stages of value addition and earn higher revenues.

This process will not only provide them a stronger source of income, it will also develop their vocational and organizational skills which will help make this means of livelihood sustainable and more beneficial in the long run.

The details of a proposed model for the same are discussed in the following sections.

## AADARSH: ORGANISATION FOR MARKET INTERVENTION

From the very beginning, the tribal community has been very largely dependent on the forests to satisfy their needs. Even today, the main source of livelihood for the poor, landless tribals is collecting and selling timber and non-timber forest produce. Minor Forest Produce like amla, mahua, tendu patta etc. are collected in large quantities by the tribals every year and sold to the Forest Corporation and contractors. These contractors further, sell these to large manufacturers or their agents thus, extracting a much higher price for the MFP. The tribals are unable to derive optimum benefit from their collection of forest produce owing to several reasons like exploitation by influential contractors, inability to gain access to big manufacturers, their hand-to-mouth style of living and lack of storage space. Also, it is observed that if the forest products are processed and added value to, these can fetch a much higher price and greater benefit to the tribal community.

Similarly, in case of agriculture, there are a number of modifications which when brought about in the traditional system of agriculture, can yield much higher returns for the farming community. We propose promotion of alternative crops to wheat and paddy to act as cash crops which can also fetch good returns to the farmers in unprocessed, semi-processed and processed product form.

Organizations like ABSSS have been trying to educate the tribal community about the aforementioned facts. However, a more systematic approach is needed to bring about a significant impact. The skills of the local community need to be developed in an institutionalized way to provide greater marketability to MFPs and agricultural produce.

Thus, it is felt that there is a need to form an organization (with assistance from ABSSS) that will help the tribals to organize themselves and also impart the necessary skill sets to process and market their agricultural and forest produce.

Hence, the objectives behind forming Aadarsh are:

- To bring the tribal families together in a collective effort for value addition, greater returns and employment generation
- To ensure greater benefit to the tribals by eliminating middle men in the trade of agricultural and forest produce
- To impart necessary skills for value addition and marketing of agricultural and forest produce and facilitate exchange of learnings
- To empower the tribal community and work for their overall betterment



## **STAKEHOLDERS IN AADARSH**



## **OPERATING MODEL**



## **MODEL FOR AGRI-INTERVENTION**





#### 

#### Steps involved in the Value addition and Marketing process of the Amla unit:

 Procurement – 10 SHGs of 10 members each/ 50 families are to be identified. These SHGs are to be made responsible for plucking green amlas from the forest in the required quantity.

Target quantity to be collected = 100 qt

 Collection and Storage – The amlas collected are to be brought to the Collection Centres by the SHGs. The payment for the amlas (at the market rate) is to be done on the spot. This is necessary to ensure that there is no liquidity crisis for the tribal families.

The entire amla collection is to be stored in a warehouse.

- **3) Pre-processed** The amlas collected are to be graded and sorted. Amrethi production also takes place at this stage only.
- **4)** Wholesaling Aadarsh is to develop tie-ups with large manufacturers. The amrethi produced in the previous step is to be sold to these large players directly so that the tribals can get a better price.
- 5) Production Unit Here, amla products like murabba, achaar, candy, supaari, laddoo etc. are to be prepared. 3-4 SHGs of women are to be dedicated for this job.

All the finished products are to be packaged under the 'Aadarsh' brand name by the Packaging team.

6) Sales and Marketing – Finally, the Sales and Marketing team is to be made responsible for sales in local markets and on special occasions like fairs, exhibitions, etc.

Step No.	Name	Human Resource Requirement
1	Procurement	5 SHGs of about 10 members each
2	Collection, Storage and Pre Processing	5
3	Wholesale	2
4	Production Unit	40 women for production + 10 persons
		for packaging
5	Sales and Marketing	10

## Human Resource Requirement for the Unit

## **Detailed Cost Analysis:**

S.No.	Item	Unit cost	Quantity	Expected Cost (Rs.)
1	Raw Material Cost	6/kg	10000	60000
2	Storage Space			15000
3	Training cost			40,000
4	Production Cost	28/kg	8000	2,04,000
5	Packaging Cost	12/kg	8000	96,000
6	Marketing cost			20,000
7	Transportation			15,000
	Cost			
8	Administrative			60,000
	cost			
	Total		5,10,00	0

Expected Revenue Generation:

Item	Quantity (kg)	Unit Price (Rs./kg)	Revenue
Amrethi	2000	40	80,000
Murabba	4500	70	3,15,000
Achaar	750	70	52,500
Candy	750	140	1,05,000
Supaari	750	100	75,000
Laddoo	750	100	75,000

Total

7,02,500

Expected Profit = 7,02,500 - 5,10,000 = 1,92,500

The profit generated by the unit is again to be redistributed among the SHGs involved.

Going forward, many such units can be established under the parent company Aadarsh.

## INTERVENTION FOR OTHER NTFPs

The idea is to collect mahua and medicinal herbs in large quantities and sell them to the big manufacturers directly. The various steps involved in the process are as follows:

Step I: Identification of 10 villages for MFP collection

Step II: Training imparted to the villagers to identify the herbs

Step III: A Collection Centre is formed for the MFP, managed by tribal SHGs and supervisors from ABSSS

Step IV: A Marketing team is constituted to establish tie-ups with big manufacturers. The team will have representatives from the tribal SHGs as well as volunteers from ABSSS

Step V: MFP collected and sold to the manufacturer directly, getting a higher price for the tribals

Step VI: Profit distributed to the tribal families involved

The above process can be depicted in the following manner:



## **OTHER LIVELIHOOD OPPORTUNITIES**

## BAMBOO PRODUCTS AND UPLIFTMENT OF THE BASORH COMMUNITY

Members of the Basorh community have traditionally been treated as untouchables in the region. This community has been treated in the most inhumane manner, by being forced to work as human scavengers.

Even amongst the Scheduled Castes (SCs) their condition is amongst the worst in the region as the benefits of various Government schemes have been claimed by other castes, in particular Chamars.

Low levels of literacy have prevented their amelioration over time and they have been victims of the 'culture of silence', where any voice raised by individuals in the community has been brutally crushed by the more powerful strata of society.

It is estimated that there 3% population of Bundelkhand belongs to Basorh caste and they comprise a significant 10-15% of the SC population of the region. Hence, there is need for a concerted effort to work for this community and improve its lot. It is desirable that an independent NGO takes up the cause of this community. ABSSS has mentored the formation of 14 NGOs working in different parts of Bundelkhand and it is suggested that it plays a similar role here and help the organization stand on its feet for 3-5 years.

The key tasks of this body would be -

- 1. Conduct an independent survey of the Basorh community in the region and obtain data on their actual economic, social, literacy, health standards.
- 2. Restore the dignity of the caste by bringing them out of the task of human scavenging
- 3. Develop their skills and capacity to engage them with more respectable means of livelihood.

A proposed means of livelihood for the Basorh community is bamboo-work. At present, a small cluster of 150 families of Basorh is engaged in this trade in an unorganized manner.

The fallacies with the present state of affairs is -

- 1. Their skills are not developed in bamboo work and they are able to make limited products, mainly *tokris* (baskets).
- 2. Middlemen who supply their produce to large traders in Satna etc. manage to absorb as much as 2-3 times their earnings as this community doesn't have collective bargaining power.
- 3. Their trade is highly localized and does not include the Basorh community at large

#### **BAMBOO-PRODUCTS COOPERATIVE**

A Bamboo-Products cooperative can help address these fallacies and ensure better livelihood for the Basorh community.

#### Location

Tokri-makers Basti, Majhgawan (for pilot project)

#### **Present Scenario**

Source of Bamboo: Jaitvara, Khutaya, Patna No. of households engaged in profession: 150 Avg. Members/household: 4 Total people engaged in profession: 150 x 4 = 600

Tokris/day/person: 2 Total tokris produced/day: 1200 Of which small: 600, big: 600 (assumed) Revenue/day by selling to middlemen/shopkeepers: 600 x Rs.8 + 600 x Rs.25 : Rs.4800 + 15000 = Rs.19800

S.P. by shopkeepers to traders: S – Rs.20-25, B: Rs.50-60

Tokri makers lose out on this huge revenue because of their inability to sell directly to traders or end consumers. They are able to produce only basic products due to limited skills.



# Images of a Tokri-making Basorh Family in Majhgawan




### Proposal

Create a cooperative of tokri-makers in Majhgawan and organize their trade.

- 1. They will collectively manufacture the products and sell them directly to traders and end-consumers.
- 2. They will all sell their products in a centrally coordinated manner and under a unified brand name.
- 3. They will be imparted training in producing other higher value add bamboo products such as lamp shades, mobile covers, small furniture so that their produces become more marketable.

#### **Pilot Model**

#### Human Resources

Cooperative size: 100(25 families) divided into following groups -

Raw material handlers: 35

Basket Makers: 55

Sales & supply team: 10

Tasks can be rotated between various teams on monthly or weekly basis so that everyone is equipped to handle all tasks independently

Administrative and supervisory staff: 2 people

### Products

55 makers everyday can make around 110-120 products These can be a mix of small and big baskets, brooms, sieves etc.

### Expected Revenue & Costs

For illustrative purpose, suppose only small and big baskets are manufactured, though going forward many high value add products can be made.

Since products are being directly sold to traders, they can be offered a lower price than through middlemen -

Big baskets: 60 x Rs.45 = Rs.2700 Small basket: 60 x Rs.15 = Rs. 900 Total revenue per day = Rs.3600 Earlier revenue for 120 pieces/day = 10% of 19800 = Rs.1980

Administrative costs: Rs.10000 per month

# **Tokri Makers**

S.P of small tokri: Rs.15 S.P of big tokri: Rs.45



Large

Traders

### Advantages

- 1. Economies of scale in raw material gathering
- 2. Collective bargaining power in market
- 3. Direct sale to traders and end-consumers, elimination of middlemen
- 4. Establishment of a 'brand' leading to credibility in market
- 5. Enhanced skills to produce higher value add items
- 6. Prevention of injuries in procuring and cutting of bamboo with improved training and development.

#### **Future Scope**

- 1. Setting up a cooperative shop in a prominent market to sell to consumers and trader
- 2. Scale up cooperative to include Basorh community members across Bundelkhand and alleviate them out of their current plight by providing them a dignified source of livelihood.









### TRACTOR AND PUMP RENTAL SERVICE

A major gap found in this region was the **non-availability of power implements** such as tractors and pump sets for the farmers for the purpose of irrigation, ploughing, sowing and threshing.

On an average, in a Gram Panchayat in this region which comprises of 4-5 villages, there are not more than 2-3 pumps or tractors, which are **owned by the well-off farmers.** At the time of land preparation in Kharif and Rabi, these farmers first use the pumps and tractors on their own land and for the balance period rent it out to the farmers on an hourly basis.

Since the resources are scarce, there is waiting by upto 40-50 farmers for each pump set. Often 'correct' irrigation, bowing etc. timings are missed by the farmers due to non-availability of the implement on time which directly reduces the quality and quantity of his farm output. Many are not able to use the facility at all due to access and affordability issues.

#### Proposal

SHGs purchase diesel pump sets and tractors and rent them out to the community. These assets used during off-season for transport, logistics, milling and oil expelling purposes to provide secondary income.

#### **Pilot Model**

Area: ABSSS water-shed projects area – Itvan-Paatin to Amchur Neruwa

ABSSS facilitates 50 SHGs to get finance to purchase 20 tractors and 30 diesel pumpsets in water-shed region

Each SHG employs one operator/driver per implement and invests in basic infrastructure for flour mill, oil expeller and tractor trollies for secondary income

> Pumpsets and tractors rented out to farmers on hourly basis in Patha region during season for their irrigation, ploughing, sowing and threshing needs

> > Tractors to earn revenue during off-season through transport and logistics services

Pumpsets to be used as energy sources for oil expeller, flour mill etc. which are setup by owner SHGs

#### **Economics of the Model**

Total cultivated area in Patha (ha)	3000	
Hours reqd./ha	15	1
Hrs reqd. for entire area	45000	3000
No. of rounds of usage/field	4	6
Total Requirement (hrs)		
	180,000	18,000
REVENUE		
AGRICULTURAL INCOME		
Usage days in season	60	60
Feasible usage/day (hrs)	15	10
Total usage/unit (hrs)	900	600
Rental revenue/hr (Rs.)		
	60	300
Total agricultural revenue/unit (Rs.)		
	54,000	180,000

No of units road in region		
No. of units requ. in region	200	30
	200	
SECONDARY INCOME		
Transport & Logistics Revenue/day (Rs.)	0	1500
Flour mills & Oil Expeller Rev. /day (Rs.)		
	300	-
Non-agricultural usage days	30	30
Total non-agricultural income /unit (Rs.)		
	9,000	45,000
No. of assets with secondary rev.	30	
potential		20
TOTAL ANNUAL REVENUE/ASSET (Rs.)		
	63,000	225,000
Secondary usage hours/unit	450	300
TOTAL ANNUAL USAGE HOURS	1350	900
COST ANALYSIS		
Cost/unit (Rs.)	135,000	600,000
Operator Salary (4 months)	16000	16000
Engine Oil Fillings (1 filling/200 hrs)		
	7	5
Cost/filling (Rs.)	450	450
Total Oil Expense (Rs.)		
	3,038	2,025
Misc. Expenses	5000	10000
TOTAL OUTFLOW IN (Year I, Rs.)		
	159,038	628,025
OPERATING EXPENSE (Year II onwards,		
Rs.)	24,038	28,025
CASH RECOVERY & PROFIT	3rd year	3rd year
NPV	116 690	664 972
IPR	20%	/7%
	30/0	41/0

CASH FLOW - PUMP	SET			
Year	Net Flow	Inflow	Outflow	Cum. Cash
1	(96,038)	63,000	159,038	(96,038)
2	38,963	63,000	24,038	(57,075)
3	38,963	63,000	24,038	(18,113)
4	38,963	63,000	24,038	20,850
5	38,963	63,000	24,038	59,813
6	38,963	63,000	24,038	98,775
7	38,963	63,000	24,038	137,738
8	38,963	63,000	24,038	176,700
9	38,963	63,000	24,038	215,663
10	38,963	63,000	24,038	254,625
NPV (10 yrs., Rs.)	116,680			

38%

#### **CASH FLOW - TRACTOR**

IRR

Year	Net Flow	Inflow	Outflow	Cum. Cash
1	(403,025)	225,000	628,025	(403,025)
2	196,975	225,000	28,025	(206,050)
3	196,975	225,000	28,025	(9,075)
4	196,975	225,000	28,025	187,900
5	196,975	225,000	28,025	384,875
6	196,975	225,000	28,025	581,850
7	196,975	225,000	28,025	778,825
8	196,975	225,000	28,025	975,800
9	196,975	225,000	28,025	1,172,775
10	196,975	225,000	28,025	1,369,750

NPV (10 yrs., Rs.)	664,872
IRR	47%

#### Advantages

- 1. Plugs the gap in availability of power implements in region
- 2. In-sync with growing efforts of water management in the region
- 3. Organizes for the have-nots, a 'business' which is run on the whims and fancies of the haves
- 4. Large non-agricultural income from tractors through transport and logistics
- 5. Builds an asset for the SHG which is a strong source of income from agriculture and secondary activities.
- 6. Entire costs recovered in less than 3 yrs. with a high return
- 7. Scope for scalability across Bundelkhand and other regions with similar scenario

#### Possible pitfalls of Asset Rental Model

1) Increase in the cost of cultivation - Introduction of power implements may lead to an increase in the cost of cultivation. This will increase the burden on the farmers. However, the production is also bound to increase which will inevitably lead to an increase in income for the farmers in the region. For wheat, proper ploughing, sowing of seeds and irrigation will lead to doubling of productivity. Similarly, in case of paddy, the productivity may increase to twice the amount obtained with little or no irrigation and traditional methods of sowing and ploughing.

Thus, on doing a cost benefit analysis for mechanization of agriculture in the backdrop of the current situation in the region, we find that the benefit of using modern machines will be more. However, the modernization of agriculture may lead to its commercialization. This will, in turn lead to a sort of a social conflict between the castes and the classes to acquire the implements as much and as quickly as possible.

**2)** Pollution of the environment – The pump sets and the tractors use diesel as the source of power. This may lead to pollution of the village environment.

#### Alternative suggestions

- 1) Drip Irrigation/Sprinkler system The use of these methods will lead to conservation of water as well as a decrease in the cost of cultivation. However, these systems require relatively sophisticated infrastructure and high initial spending on developing the same. The maintenance requirement as well as the cost will also be high. However, the agricultural practices in the region are extremely primitive. Thus, it is observed that the farmers in the region need quite some time before they can adopt techniques like these. Though, in the long run, these techniques may suitably be adopted in the region.
- 2) Looking for environment friendly alternatives to diesel In the interest of checking environmental pollution due to the use of diesel, alternatives like jetropha plant should be tried in the long run. Jetropha is a source for biodiesel which is not petroleum based and hence a clean source of energy. Moreover, jetropha grows successfully in scarce water conditions and has been grown successfully in the Patha region.
- 3) Use of low cost sustainable agricultural technologies In order to serve the purpose of increasing agricultural production and farm incomes for small farmers while minimizing the impact on the environment, simple technologies like man-powered treadle pumps can be adopted. To the small farmers who may not be able to afford expensive diesel pump sets, treadle pumps offer a cheap and clean solution for irrigation purposes. Though a treadle pump requires a full day to lift enough water for irrigation of just a beegha of land as compared to a diesel pump that will need just about 2-3 hours for the job, yet, the affordability aspect will ensure that even very small farmers can become self sufficient.





There are currently, about 5-6 Self Help Groups in every village comprising of about 10 members each. Each of these groups has managed to save Rs. 4000-5000 over a period of time. A good use of this money can be in terms of purchasing assets that satisfy the basic needs of the village community. Once bought by the SHG, these assets can be rented out to the villagers on a daily/weekly basis at a nominal rate. The SHG will not only be able to recover the cost of the asset but will also become profitable within a few months as illustrated below.

1) A possible asset that should find huge demand in the village is a **bicycle**. This satisfies the most basic need of the villagers for commuting outside the village. Currently, the only mode of transport available to the villagers is a jeep. The jeeps are extremely congested and overloaded and ply only at specific times, 3-4 times a day. Thus, it was felt that it will be extremely beneficial to the farmers if a **day rental scheme** for **bicycles** can be started. A simple calculation shows that the SHG will start making profits in less than 8 months.

Cost of buying a second hand bicycle =	Rs. 600
Proposed rent/day =	Rs.5
Expected Utilization in a week =	4 days/week
Monthly Revenue =	Rs. 5 x 4 x 4 = Rs.80
Break Even Point =	600/80 = 7.5 months

2) Another service that has good potential is a **Mobile PCO.** The SHG can purchase a mobile phone and start a 24 hour phone service in the village. Again, a simple calculation demonstrates that the venture will become profitable in less than 2 months.

Handset cost =	Rs. 1000
Call charge =	Actual Call cost + Re.1 per 10 minutes
Expected daily usage =	15 people x 2 minutes = Rs.20
Breakeven point =	1000/20 = 50 days

An SHG possessing Rs. 2000 or above can easily provide both the above services.

## **Honey Packaging**

Another opportunity that has a good potential for livelihood creation is collecting and packaging honey. The forest in the Patha region produces about 10 tons of natural honey every year. This honey can be easily packaged under our brand name and marketed in the local market as well as in fairs and exhibitions. Packaged honey sells at a price of around Rs. 100/kg. The value chain for the same can similar to one already illustrated for NTFP-based products.

## Sericulture

Sericulture also provides a good opportunity to the farmers. If silk worms are reared in a farm of about 1 acre for 2 months, the production of silk in the process will be enough to generate an income of Rs. 8000-15000 for the farmer. If the farm is watered, the farmer can easily repeat the process about 5-6 times in a year. There have been attempts to develop the same on a small scale in Patha in the past which have met with some success. These models can be scaled up further to engage more people from the community.

### TRADITIONAL ARTS AND CULTURE

There are certain traditional music and dance forms of the Kol community. Some extremely talented singers and dancers among the Kols have been identified by ABSSS. These people have been given a platform for enhancing their skills and showcasing it to the world. The performers have been organized into a Cultural Group. This group has performed and been appreciated at various events within Bundelkhand and in the cities of Delhi, Mumbai, etc. Cultural events like 'Lok Laya' are organized frequently by ABSSS to give an exposure to the tribal performers. Through their music and dance forms, efforts have also been made by ABSSS to attract the attention of the outside world to the plight of the tribal community.

These art forms have the potential to become a good alternative source of livelihood for the talented tribals. Also, these art forms can help bring Bundelkhand into limelight in the country. However, much effort still needs to be made to motivate these people to enhance their skills and make their performances more appropriate for stage presentation.

## **RISKS/VULNERABILITIES ASSOCIATED WITH THE PROPOSED INITIATIVES**

 Difficulty in convincing the tribals - The tribal community has been following certain traditional practices in agriculture. They have got so deeply ingrained in their minds that it will be difficult to convince them to adopt new crops and techniques.

Also, there is a belief that if they do not grow traditional food grains, they will lose their food security. The idea of buying from the market, somehow, does not appeal to the tribals. Thus, it will be difficult to convince the farmers to grow more profitable crops.

Moreover, a change in agricultural practices may involve a **change in lifestyle**, for example, cultivation of vegetables requires one person to keep tab in the field during night time. The tribal men may be reluctant to accept these changes in their lifestyle.

Furthermore, the tribals in this region have a tendency to earn only as much is sufficient for their needs. They work for a few days and then, stop working till they exhaust the money earned. Getting full time commitment for our initiatives from this community may prove to be a daunting task.

- 2) Variation in agricultural lands of different farmers The agricultural conditions (soil type, availability of water, etc.) may be different for different farmers and hence, a uniform strategy cannot be adopted for the entire community. A proper soil testing will need to be done and based on the findings, suitable recommendations in terms of cropping patterns and techniques will have to be made to the farmers.
- **3)** Lack of credit availability Owing to the lack of finances, the farmers and SHGs may not be able to use the best possible inputs/techniques/cropping pattern for the concerned piece of land. Also, they may be reluctant to experiment due to cash crunch.
- 4) Water and Soil Management systems All agricultural interventions need good irrigation. The amount of rainfall in the region has been abysmally low over the past few years. Also, the region is prone to widespread soil erosion. Thus, to ensure the success of the interventions, rapid development of water and soil management systems is necessary. The current pace of this development is quite slow and needs to gain momentum.
- 5) Hand to mouth nature of the community Most of the tribal community has a hand-to-mouth subsistence. Thus, the new proposals, particularly in agriculture, may not find acceptance if they have a very large gestation period for returns.
- 6) Dynamic nature of the SHGs A member of say, a Mustard Growers' Self Help Group may want to grow some other crop the next year. He will be replaced by some other farmer who wants to grow mustard that year. Thus, the Self Help Groups will be very loose and dynamic groups of farmers brought together by the desire to grow a particular crop. Holding such dynamic groups of people together may present a challenge.

- 7) Inconducive business environment The environment in the region is not very conducive for doing business due to various problems like dacoits, political instability, etc. Any major development in the region both in terms of agriculture and forest produce will require large investment and hence, will require private funding in some form or the other. The private business houses may not be willing to enter this region owing to the above factors.
- 8) Anna Pratha The practice of open grazing in the region is a major cause for crop spoilage. This may hamper the process of Agricultural Intervention also.
- 9) Critical need for a storage facility The region is in dire need for a cold storage facility for vegetables. Till the time, such a facility is developed, the farmers will continue to grow quantities that will be sufficient to cater to the local market only. Thus, in order to develop this region as a major vegetable producer, a cold storage facility is absolutely essential.
- 10) Illiteracy and lack of awareness among tribals Due to the widespread illiteracy and lack of awareness in the region, it may prove to be difficult to explain the new techniques/cropping patterns of agriculture. It will also be difficult to impart new skills required for processing and marketing agricultural and forest produce.
- 11) Low power availability in the region Power is critical for certain steps in agriculture and agriprocessing. Thus, absence of power in the village for most part of the day might be a deterrent in implementing the new techniques and processing the agricultural produce.
- **12)** Low availability of pump sets, tractors, etc. The number of pump sets and tractors in the village are abysmally low.
- 13) Difficulty in entering the NTFP market Despite the nationalization of collection of all major NTFP, there exists a nexus of influential contractors who continue to buy NTFP from the tribals and supply big manufacturers directly, making huge profits in the process. This nexus is so strong that it may be difficult for Aadarsh to break through it and establish links with the big manufacturers.
- **14) Dwindling numbers of certain species of trees** Owing to widespread deforestation and climate change, certain species of trees found in the region have depleted considerably. If the phenomenon continues, a number of NTFP found from these trees will no longer be available.

Afforestation and private growing of important trees is a possible remedy. However, each tree will require at least 7-8 years to grow.

**15)** Difference in rules for UP and MP – Half of the Chitrakoot district lies in U.P. while the other half lies in M.P. The difference in rules, regulations and legislations between the two states might pose some challenges for the interventions.

- **16) Possible change in regulation** Any change in regulation related to agricultural and forest produce might affect the proposed business model adversely
- **17)** Institutionalization of processes Setting up well defined processes for each of the activities is essential for scaling up operations.
- **18)** Moral hazard It has been observed that once the tribals save some money, they start spending it on vices like alcohol, tobacco, gambling, etc. This will not only degenerate the social fabric but also hamper the process of intervention.
- **19)** Lack of initiative on the part of tribal men folk The tribal women are extremely persevering and hard working. On the other hand, the men of the community are a little laid back and have a tendency to pass on all the work to their women. However, their support is essential for any organized effort even if it only involves women. It may be difficult to gain commitment and support from them for a new initiative.





# SUMMARY

	Short Term Measures	Medium Term	Long Term Measures
		Measures	
Agriculture			
Rabi Season	Promotion of more		
	profitable, alternative crops		
	to wheat – Mustard, Gram,		
	Barley and Linseed through		
	formation of Self Help		
	Groups		
Kharif Season	Rice Intensification		
	Sesame cultivation	Increase area under Sesame	
	Vegetable Farming,	Increase production of	Development of a
	Promotion through	vegetables,	cold storage facility,
	formation of Bundelkhand	Preparation of Achaar	Establish the region
	New Crop Growers'	by wives of Vegetable	as a major vegetable
	Association	growers and	producing centre
		Marketing under the	
		Aadarsh brand name	
Promotion of scientific	Efficient Crop Rotation &		
practices	Diversification		
	Modern techniques such as		
	Raised Bed system of		
	like 1.5 ac – 2.5 ac models		
	Effective Use of Uputilized		
	Land in growing crops like		
	bhindi adrak and haldi		
	Promotion of orchard-based		
	agriculture		
	Promotion of short-cycle		
	varieties of crops		
	Use of locally available		
	seeds		
Other	Intensification of Water		
Recommendations	Management Programs		
	Promotion of Alternative		
	Irrigation Techniques		
	Improvement of Pedigree of		
	Farm Animals		
	Soil Testing & Suitable		
	Conditioning		
	Provision of appropriate	Development of a	
	quality of seeds	Seed Resource Centre	
	Promoting techniques like		
	green manuring, organic		

	tarming, lift irrigation etc.		
	Promotion of Land Use		
	Diversification through		
	Horticulture, Afforestation		
	and Grassland & Fodder		
	Development		
	Exposure visits and Capacity		
	Building for farmers, SHGs		
	etc.		
	Encouraging Value addition	Formation of a	
	and Agro Processing	commercial	
		organization for value	
		added products,	
		Storage and Logistics	
		Infrastructure	
			Facilitating in
			Provision of Credit,
			Micro Finance and
			Crop Insurance
NTFP			
	Formation of SHGs for	Capacity building and	Strengthening the
	collection, processing and	Skill enhancement	brand
	marketing of Amla		
	Formation of a commercial		
	organization for value		
	added products		
	Formation of SHGs for	Capacity building and	Strengthening the
	collection and wholesaling	Skill enhancement	brand
	of maior NTFP like mahua.		
	medicinal herbs etc.		
	Formation of a commercial		
	organization for value		
	added products		
Other Livelihood Opportunities			
Bamboo Processing and	Formation of an	Development of the	Formation of a co-
Upliftment of the	independent NGO to take	skills of the	operative of tokri
Basorh Community	up the cause of the Basorh	community in bamboo	makers
	community	work	
Honey Packaging	Organized collection,		
	packaging and marketing		
Sericulture	Promotion of the practice		
Community	· · ·	Preparing the	
Development Needs		Community for	
-		Entrepreneurship	
			Evolution from
			dignity to self
			dignity to self

After centuries of struggle and bonded labor, the Kol community of the Patha region has tasted freedom for the first time in the past ten years. It has taken relentless efforts on the parts of NGOs like ABSSS to introduce the concept of self dignity to this distressed group.

The aim of the study was to improve the quality of life for this community through identification of livelihood opportunities and formulation of methodology for livelihood creation. It is hoped that the recommendations presented above will somewhat help in serving the purpose. However, livelihood generation is one of the many tools for improving the standard of living of any community. Other equally important aspects are proper housing, education, health care, hygienic living conditions, better connectivity, clean drinking water, law and order etc. Moreover, the traditional mindsets of the community need to be tackled sensitively. There is also a need to orient them towards the concept of entrepreneurship and self reliance.

While some of the tasks mentioned above can be handled by individual organizations, the bigger causes of education, health care etc. need to be addressed by joint efforts from the Government, the NGOs and the Community. While work in this direction is already on, a lot still needs to be done.

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## **APPENDIX A**

### **Resource Map**

### A. Natural Resources –

### 1) Land –

a. **Soil type** – The region has red, yellow, black and gravelly soils. About **40%** of the cultivated area has **yellow soil** while **60%** of it has **gravelly soil** 

b. The **slope** of the land is about **0-3%** approximately

c. The **depth** in case of **yellow soil** is **5-10 feet** while that in case of **gravelly soil** is **1-3 feet** 

d. About 15% of the total land area is under forests

e. About **7%** of the land is **barren or non cultivable** 

f. About 62% of the land is cultivable but is not cultivated currently

g. Actual area used for cultivation of Kharif is less than 2%

h. Actual area used for cultivation in Rabi is around 16%

Only about 10% of this land is irrigated.

i. There is little or no agriculture during the Summer months

j. It is observed that for paady and wheat, the household consumption is more than the production.

2) Water

Average rainfall in mm (over the last 5 years) = 850 mm.

There has been significant incidence of crop failures over the past five years owing to poor rainfall.

### Sources of water:

Hand pumps for drinking water - 8 in Summers, 11 each in Monsoon and Winter

Public wells – 6 throughout the year

Public tanks - 2 in Monsoon and Winter

Streams – 4 in Monsoon and Winter

Several hand pumps, tanks and streams go dry in summers and a **water crisis** is created. The **quality of water** provided by these sources is not very good for drinking, nonetheless it is used for the purpose.

Women and small girls travel for half an hour on an average to fetch drinking water from the source.

The level of water in dug wells is approximately 5-6 m in summers, about 7 m in winter and 9 m in monsoon.

Major sources of irrigation are tanks, open wells and Nalas.

## 3) Climate

November to January – Dry Winters February to March – Spring season April to June – Dry summers July to August – Rainy season September to October – Moderate Climate (Neither very hot nor very cold)

The climate in the region is more or less dry with some humidity during the rainy season.

#### 4) Forests

About 15% of the total land area in the region is under forests.

Major tree species and their usage:

Firewood trees – cutting firewood for commercial purposes Amla tree – Trade of amla and amrethi Tendu – Bidi making Chiraunji Neem – Medicinal use Mahua seed/flowers – Liquor, medicinal use Timber Palash tree – Leaves used for making dona pattal Babool Several medicinal plants

### 5) Livestock

Most of the rich villagers own **cows, buffaloes, sheep and goats**. Poor villagers, however own more of hens and cocks. However, the point to be noted is that approximately 40% of the total cows and 33% of the total buffaloes are dry and thus, not of much use.

#### 6) Energy Sources

Major sources of energy in the region are:

- a) Firewood and
- b) Limited electric supply (for about 10 hours in a day for 10 days in a month)
- 7) Environmental threats to the natural resources:
  - a) Land Due to the slopy terrain of the region, the quality of the soil is deteriorating due to erosion of precious top soil

- b) **Water** The annual rainfall in the past few years has been very less. Owing to this, the water table in the area is falling
- c) **Forests** Due to extensive deforestation, the forest cover is getting depleted and many species of trees are getting adversely affected.
- d) **Energy Sources** Firewood which is a major source of energy in the region is depleting because of extensive deforestation.

#### II. Physical Resources

- Irrigation Infrastructure Mostly, pump sets powered by diesel are used for irrigation purposes
- 2) Haats There is a Wednesday 'bazaar' in Majhgawan
- 3) Market yards The nearest markets are Manikpur and Majhgawan.
- 4) Warehouses Forest produce collection centres of the U.P. Forest Corporation.
- 5) **Electricity** There is limited electric supply for about 10 hours in the day, during night time for about 10 days in the month. In this cluster, electricity is available only in Tikariya and Mangawan. The other villages in the region do not have an electric supply.
- 6) Roads Less than 40% of the villages in the area have a pucca road access
- Railway lines The nearest railway stations are in Tikariya, Manikpur and Majhgawan. Manikpur is pretty well connected to major cities like Delhi, Mumbai, Allahabad, Lucknow, etc.
- 8) Transport facilities The villages are connected with each other and with the main markets/block headquarters only by jeeps. The big villages like Tikariya have bus services as well. The jeeps are very often poorly maintained and overcrowded. Also, these ply only 3-4 times in a day. Thus, connectivity of these villages is a matter of concern.
- 9) **Post Office** The nearest post office is in the village of Markundi besides the big post offices in Manikpur and Majhgawan.
- 10) Health facilities The nearest hospital is in Manikpur which is 30 kms away
- 11) Living Conditions Only about 2% of the houses are pucca houses while the rest are all semi-pucca, mud houses. Again only, 2% of the houses have toilets, the others don't. Only about 6% have a legal electricity connection. There are no gas stoves in the region. All the households use chulas only. The hygiene levels in the villages are extremely poor.

### III. Human Resources

Mangawan Gram Panchayat has a **population** of about 2000.

Number of households = 330 with an average family size of 6 persons.

Out of these, about 300 i.e. 91% of the total households belong to SCs and OBCs. About 56% of the total households are Below Poverty Line. About 47% are marginal farmers (< 1 ha land), about 29% are small farmers (own 1-2 ha of land), only 5% are semi medium farmers (own 2-5 hac of land) while 19% are still landless.

#### Male-Female ratio = 903:1031

Average number of earning members in each household = 2 - Men are generally involved in agriculture or are wage earners on other's lands, Women are involved in collecting and selling timber and Non timber forest produce.

#### Major Economic activities households engage in

The main economic activities that the tribal households here are involved in are:

- Wood cutting
- Agriculture
- Trade of Non Timber Forest Produce
- Daily waging for NREGA or land holding farmers
- Very few are involved in shop keeping as well

**Labor Availability and Skill Levels** – Labor is very easily and cheaply available. However, there is little or no skilled labor suitable for jobs in manufacturing and services sectors.

Though the tribal community has some traditional song and dance forms which if promoted properly can gain widespread popularity. ABSSS is trying to promote this talent of the Kol community by formation of a Cultural Group of the Kols. This group comprises of some very talented singers and dancers from the community and has been appreciated at various forums in New Delhi, Mumbai and other places.

The Basorh community is known in the region for its traditional occupation of tokri making. Their skill needs to be enhanced properly to generate more value for their products.

**Entrepreneurial abilities** are restricted to people of higher castes. Rich farmers and influential forest contractors have amazing business acumen. However, the poor and oppressed kol community does not possess the knowledge and the skills to undertake entrepreneurial ventures.

**Educational profile of the population** – Most of the Kol community is illiterate. A few of them are just literate. Even fewer have studied till the primary level. Most of the people who have obtained higher education belong to higher castes. The literacy levels in case of women are even lower. However, after ABSSS started its work in this region, the education standards in women have gone up.

The literacy rate in males is only 21.3% while it is even lower for women: 16.6% approximately.

### Health Profile of the Population

The health condition of the people in the region is not very good. People suffer from frequent illness. Diseases like malaria and typhoid are widespread. Several people die every year owing to these diseases.

The hygiene level in the region is also very poor, which is again one of the reasons behind diseases like malaria and typhoid.

Many women and children seen in the region were malnutritioned. Infant and child mortality in the region is quite high. Infant mortality in 2008 was about 18%. The percentage of women dying during child birth was about 9%.

#### **IV. Social Resources**

The Kol community is quite homogenous. There is a feeling of mutual trust and understanding within the community as everybody is almost at the same level. However, Kols have very long been ill-treated by the upper castes. Thus, naturally the upper castes are not trusted by this community.

The gender relations are quite congenial. Women, in fact, have a lot of say in the household matters. However, the men folk are big work-shirkers and have a habit of passing on all the work to their women.

Initially the land holdings of the Kols had unfairly been grabbed by rich landlords. However, after the redistribution of land, most of the Kol families in the region own land.

#### V. Financial Resources

There are no formal sources of credit in the region yet. The Kols borrow within their community only and from the local baniya in the village.

Most of the credit requirements in the region are for minimum subsistence and marriages only. However, there is some requirement for agriculture as well.

Several Self Help Groups of women have been formed by ABSSS to facilitate the process of saving, borrowing and lending money among its members.

#### **VI. Institutional Resources**

Primary School – 1 in a nearby village Tikariya Middle school – 1 in Tikariya No Intermediate school or college Primary Health Centre – 1 under construction PDS – only 1 in Tikariya Medicine shops – Nearest only in Majhgawan and Manikpur Hospital – Nearest only in Manikpur (about 30 kms away) Nearest police station is in Markundi, about 12 kms away. Nearest Post office is in Markundi, about 12 kms away. Nearest Bank is also in Markundi, about 10 kms away.

# **APPENDIX B**

# Comparison of Modern vs. Traditional Techniques of Wheat & Paddy Cultivation

Item	WHEAT
Category	Agriculture Produce
Sub-Category	Food grain
Description	- Rabi crop
	- Main crop for food security in the region

Item	Traditional Practice in Region	Scientific Method
Seed		
- Variety	Sujata, Kathiya, C-306	WH-147
- Quantity	60 kg/ac.	40 kg/ac. (for unirrigated areas)
		50 kg/ac. in case of late sowing
- Cost	Rs.3500/ac.	Rs.4500-5000/ac.
Irrigation Req.	Twice: Pre-irrigation + 1	Thrice
Fertilizer Qty.	2 kg/ha, usually DAP	Rain-fed wheat: NPK 40-20-20 kg/ha
	Extremely low	Semi-irrigated: NPK 60-20-20 kg/ha
		Irrigated: NPK 120-60-40 kg/ha
		Half of seed qty. (DAP)
Weedicide	None	Recommended use
Insecticide	Rotten cow-dung	Chlorpyrifos: 3-4 ml/kg
Yield	4.2 qt./ac. (Paatin)	10-16 qt./ac.
Advantages		- Seed requirement upto 33% less
		- More responsive to inputs
Drawbacks	- High amount of loose smut	- Water requirement is more
	- Prone to termite attack	

Simple Region-specific Changes in Agricultural Practices to benefit Farming Community -

#### 1. Selection of varieties requiring less irrigation

Use of those varieties which yield sufficient output even with 1-2 rounds of irrigation needs further promotion. Some of these varieties are –

1-2 irrigations	Amar (HW-2004), HI-1500, HI-1531, JW-3020, JW-17
2-3 irrigations	JW-1142, JW-1106, JW-28, Malavshakti, Malavratna, Malavkeertipurna, Swarna
Yield	30-40 qt./ac.

#### 2. Early sowing

Water sources in the region tend to dry up by Dec-Jan every year. Hence, it is recommended to use those varieties of wheat which can be sown in Oct-Nov so that conserved water can be utilized efficiently.

### 3. Limited Ploughing

Since monsoon has a tendency to get delayed often, the Kharif crop is harvested late. If a lot of time is spent in preparation of land for the Rabi crop post Kharif harvest, then sowing of Rabi crop will also get delayed and farmers will not be able to utilize the retained sub-soil moisture. It is hence recommended to quickly make the land ready after 1-2 ploughings for the Rabi season.

### 4. Preventing Fallage

Local varieties of wheat or those grown in unirrigated areas have a tendency to grow tall and hence fall. The distance between rows of these varieties of wheat should be kept at least 30 cm to prevent fallage.

New varieties of paddy like GR-75, Narendra – 97, Shushk Samrat and GR-201 are shorter and hence and thus, the risk of fallage is lower. These should be preferred over the taller varieties that are prone to fallage.

ltem	PADDY
Category	Agriculture Produce
Sub-Category	Food grain
Description	Kharif Crop

Item	Traditional Practice in Region	Scientific Method
Seed		
- Variety	Lohundi, Kardhana	GR-75, Narendra – 97, Shushk
		Samrat, GR - 271
- Quantity	60 kg/ac.	40 kg/ac.
		For transplanted paddy – 16 kg/acre
		For Madagascar technique – 5
		kg/acre
- Cost	Rs.4000/ac.	Rs.4750/ac.
Duration	75-80 days	75-80 days
Height of plants	Height is more - threat of falling and	Height is less
	loss of productivity	
Irrigation Req.	Standing water in the field	Intermittent irrigation like wheat but
		a source should be available
Fertilizer Qty.	2 kg/ha, usually DAP	20 kg/acre DAP at the time of
	Extremely low	sowing/transplantation, 10 kg per
		acre Urea at the time of
		sowing/transplantation
		50 kg/acre for Madagascar
Weedicide	None	Recommended use
Insecticide		
Yield	3-4 qt./ac.	8-10 qt./ac.
Advantages		- Seed requirement upto 92% less
		- Increased productivity
Drawbacks	- Weed problem	
	- Falling	
	- Insect infestation (Gandhi)	

# New Technique: Madagascar/System of Rice Intensification

Parameter	Traditional	Madagascar/SRI
	Method	
Space required for nursery	1/50th of the field	1/20th of the field
(for transplantation)		
Stage of transplantation of	21-25 days after sowing	12-14 days after sowing
seedlings		
Number of seeds	4-5	Only 1
transplanted in 1 place		
Distance between crops	Very less gap maintained	25 cms.
	due to fear of animals,	
	insects etc.	
Yield	2.5-3 qt./ac.	8-10 qt./ac.
Labour	More labor	Less labor required
	required	

# APPENDIX C Beneficial Pulses for the Region

Item	MASOOR
Category	Agriculture Produce
Sub-Category	Pulses
Description	Rabi crop, grows well in this region with less irrigation

# Suitable varieties for this region -

Variety	Crop Duration	Wt./1000 units	Yield
Туре-36	130-140 days (ripens slower)		6-8 qt./ac.
JL-1	NA	25g	4-5 qt./ac.
Mallika	NA	27g	3-4 qt./ac.
B-77	120 days		5-6 qt./ac.
Lens 4076	115-120 days	35g (large size)	4-6 qt./ac.

ltem	Description
Seed	
- Quantity	15-16 kg/ac.
Irrigation Req.	Grows well in rain-dependant areas, 1-2 irrigation rounds in case
	of no rainfall
Fertilizer/Manure Qty.	Pre-sowing: 80-100 qt./ac. organic manure, NPK 40-20-20 kg/ac.,
	45 kg DAP, 70 kg Urea, 32 kg Murate of Potash
	At the time of sowing: 100 kg DAP, 30kg Murate of Potash or NPK
	12:32:16 150kg/ha

Item	CHANA/GRAM
Category	Agriculture Produce
Sub-Category	Pulses
Description	Rabi crop

Item	Description
Seed	
- Varieties	Uday, KGD-1168, JG-63, JG-11, JG-315, JG-16, Avrodhi K-508,
	Phule Pragati-5, Radhe
Yield	Traditional: 2.5 qt./ac in areas like Paatin
	Use of HYV can increase output by 25-30%
Fertilizer/Manure Qty.	Fertilizer requirement is much less than that for wheat although
	farmers commonly use it in the same quantities in the region

ltem	SOYABEEN
Category	Agriculture Produce

Item	Traditional Varieties	Successful Modern Varieties
Seed		
- Variety	JS-357	JS-9305, JS-9752, Satri, Ramban
- Quantity	35-40 kg/ac.	25-30 kg/ac.
Yield	3 qt./ac	7-8 qt./ac.
Fertilizer	Not used in conventional practice	Potash: 50 kg/ac.
		Gypsum: 100 kg/ac.
Organic Manure		25-50 kg/ac.
Salient Features		- Germinates better
		- Requires deeper ploughing
		- Larger gap

Item	ARHAR
Category	Agriculture Produce
Sub-Category	Pulses
Description	Primary pulse consumed in the region

ltem	Description
Seed	
- Varieties	JKM-189
Yield	Traditional: 70-80 kg/ac.
	Use of HYV can increase output by 25-30%
Crop Cycle	Traditional: 10 months
	Modern: 6 months
Notes	Traditionally, Arhar was only grown in areas where Paddy could
	not grow properly. However, there is potential for it to be
	cultivated in a regular manner as an important crop.

# APPENDIX D

# Beneficial Oilseeds for the Region

Item	SARSON/MUSTARD
Category	Agriculture Produce
Sub-Category	Oilseed
Description	Rabi crop

# Suitable varieties for this region -

Seed	Crop Duration (Days)	Yield (qt./ha)	Specialty
NDR 8501	125-130	25-30	Large-grain size, more branches, oil content 42%
Pusa Bold	110	15-18	
Agrani	120-125	10-15	Suitable for intermittent farming
Aravali	110-115	15-18	Suitable for rain-dependant areas with late sowing
Pusa Jaiskisan	120-125	20-22	Medium –sized grain
Varuna	125-130	15-18	

ltem	Description
Seed	
- Quantity	5 kg/ha
- Cost	Foundation: Rs. 50 per kg.
	Certified: Rs. 49 per kg.
Yield	225000-250000 plants/ha
	12-15 qt./ha in rain-fed areas , (11-12 qt./ha in Paatin-
	Mangawan)
	20-25 qt./ha in irrigated areas
Irrigation	Grown usually in unirrigated areas, but 1-2 rounds of irrigation,
	especially to ensure moisture during growth period improves the
	quality of crop considerably
Fertilizer/Manure Qty.	Irrigated State: NPK 120-60-40 kg/ha
Crop Protection	Isoproturan (weedicide), Diethane M-45, Diethane Z-78, Thiodon

Item	ALSI
Category	Agriculture Produce
Sub-Category	Oilseed
Description	Rabi crop, suitable for rain-dependant areas, often grown in areas where nothing else grows

# Suitable varieties for this region -

Variety	Crop Duration	Yield
Jawahar-17	115-120 days	3-4 qt./ac.
Jawahar-7	115-125 days	3-4 qt./ac
Jawahar-9	115-125 days	3-4 qt./ac
Neelam	120-125 days	6-8 qt./ac

ltem	Description
Insecticide	Phosphemidan, Thiodon
Weedicide	Fluchlorine

# **APPENDIX E**

# Crop Cycle and Economics of Vegetable Cultivation in the Region

Item	ONION/PYAAZ
Category	Agriculture Produce
Sub-Category	Vegetable

# Crop Cycle

J	F	М	Α	М	J	J	Α	S	0	Ν	D
Seeds Sown	Standing Crop	Standing Crop	Standing Crop	Standing Crop	Harvest						

## **Economics of Cultivation**

Activity	Cost/Beegha	Cost/Acre (Rs.)
	(Rs.)	
Electricity	1440	1440
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Preparation of nursery	100	260
1 worker, 1 day		
Sowing	3000	7800
5 workers for 5-6 days		
Watering	2400	6240
Every 7 days, 1 worker		
Once the plant is ready, it gets dried up. Then, digging	4000	10400
up the plant for 7-10 days, 40 worker days for 1		
Beegha		
3-4 days for separating the root and the Danthal	1000	2600
- 10 worker days for 1 Beegha		
Seed cost	500	1300
@Rs.500 (1 kg seed @ Rs.500/kg)		
Chemical Fertilizer	600	1560

1 bora (50 kg.) @ Rs. 600		
Urea dressing	300	780
3 times, 20 kg urea @ Rs. 5-6/kg		
Insecticide/ Pesticide	60	156
Malatheon 50gm/ <i>Beegha</i> in 20 lt. water		
@Rs.60/packet (50g)		
TOTAL COST	14600	35656
ОИТРИТ	6000 kg/Beegha	15600 kg/ac.
	(60 qt.)	(156 qt.)
TOTAL SALES (Rs.)	60000	156000

## Scientific Cultivation

Item	Description
Seed	
- Variety	Agrifound Lightrate, Pusa Madhavi, Aarkaniketan, Pusa Red
- Quantity	4 kg/ac.
- Cost	Rs.1000-1200/kg
Irrigation Req.	Every 15-20 days, more frequently at the time of bud formation
Fertilizer/Manure Qty.	Pre-sowing: 80-100 qt./ac. organic manure, NPK 40-20-20 kg/ac.,
	45 kg DAP, 70 kg Urea, 32 kg Murate of Potash
	At the time of sowing: 5 kg organic manure, 30g DAP, 25g Urea,
	25g Murate of Potash for each kyaari (3m L x 75cm W, 25 kyaaris
	per ac.)

Crop Protection	Monochrotofos, Mancozeb
Yield	100-120 qt./ac.
Cost of Production	Rs.125-130 /qt.
Profit	Rs.27000-32000/qt. if sold @ Rs.400/qt.

Item	POTATO/AALOO
Category	Agriculture Produce
Sub-Category	Vegetable

# Crop Cycle

J	F	Μ	Α	Μ	J	J	Α	S	0	Ν	D
									Seeds Sown	Standing Crop	Standing Crop
Standing Crop	Standing Crop	Harvest									

# **Economics of Cultivation**

Activity	Cost/Beegha	Cost/Acre (Rs.)	
	(Rs.)		
Electricity	1440	1440	
@Rs.120/H.P./month for 2 H.P. motor			
Preparation of field	1000	2600	
2 trolleys of manure, each trolley costs Rs. 400-500			
Labour			
Preparation of field	200	520	
1 worker for 2 days			
Sowing	3000	7800	
5 workers for 5-6 days			
Watering	2400	6240	
Every 7 days, 1 worker			
Harvesting	56250	150000	
15 men X 5 days			
Seed cost	500	1300	
@Rs.500 (1 kg seed @ Rs.500/kg)			
Chemical Fertilizer	600	1560	
1 bora (50 kg.) @ Rs. 600			
Insecticide/ Pesticide	60	156	
---------------------------------------	----------------	--------------	
Malatheon 50gm/Beegha in 20 lt. water			
@Rs.60/packet (50g)			
TOTAL COST	65450	171616	
OUTPUT	5000 kg/Beegha	13000 kg/ac.	
	(50 qt.)	(130 qt.)	
TOTAL SALES	75000	195000	
@Rs.15/kg			

#### **Scientific Cultivation**

Item	Description
Seed	
- Variety	Early: Kufri Chandramukhi, Kufri Bahar, Kufri Ashoka
	Middle: Kufri Baadshah, Kufri Lalima, Kufri Pukhraj, Chipsauna – 1,
	Chipsauna – 2
	Late: Kufri Baadshah, Kufri Satluj
- Quantity	10-12 quintal/acre
Fertilizer/Manure Qty.	80-100 quintal compost, 70 kg DAP, 60kg Murate of Potash, 60
	kg. Urea
Crop Protection	Matribujeen: 150 gm in 200-250 lt. water, Metalixul; 2 gm/lt.,
	Indosulfan: 10-12 kg/acre

Item	BRINJAL/BAINGAN
Category	Agriculture Produce
Sub-Category	Vegetable
Description	Rabi & Jayad crop

J	F	Μ	Α	М	J	J	Α	S	0	Ν	D
						Seeds sown (Winter crop)			Winter Fruit	Winter Fruit	Winter Fruit
Winter Fruit	Winter Fruit	Winter Fruit	Yield possible with irrigation	Yield possible with irrigation	Yield possible with irrigation						
	Seeds sown (Summer crop)			Summer Fruit	Summer Fruit						

Activity	Cost/Beegha	Cost/Acre (Rs.)
	(Rs.)	
Electricity	7200	7200
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Sowing	6000	15600
5 workers for 5-6 days for both summer and winter		

crops		
Watering	2400	6240
Every 7 days, 1 worker		
Fruit months	18000	46800
3 men x 8 months		
Seed cost	500	1300
@Rs.250 for each cycle		
Chemical Fertilizer	600	1560
1 bora (50 kg.) @ Rs. 600		
Insecticide/ Pesticide	60	156
Malatheon 50gm/Beegha in 20 lt. water		
@Rs.60/packet (50g)		
TOTAL COST	35960	81976
ОИТРИТ	3000 kg	7800 kg
	(25-30 qt.)	(65-78 qt.)
TOTAL SALES	46000	119600
Assuming one third output from Summer crop@		
Rs.10/kg and two third output from winter crop@ Rs.		
18/kg		

### **Scientific Cultivation**

Item	Description
Seed	
- Variety	Narendra Baingan II, Narendra Baingan VII
Yield	120-140 qt./acre

ltem	TAMATAR/TOMATO
Category	Agriculture Produce
Sub-Category	Vegetable

J	F	М	Α	М	J	J	Α	S	0	Ν	D
						Seeds sown			Fruit begins	Fruit	Fruit
Fruit	Fruit	Fruit									

	Cost/Beegha	Cost/Acre (Rs.)
Activity	(Rs.)	
Electricity	2160	2160
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Preparation of nursery	100	260
1 worker for 1 day		
Sowing	1000	2600
5 workers for 2 days		
Watering	900	2340
Every 30 days, 1 worker		
Plucking the fruit	200	520
2 workers, 1day		
Seed cost	100	260
@Rs.100 (100 g seed)		
Chemical Fertilizer	600	1560
1 bora (50 kg.) @ Rs. 600		
Insecticide/ Pesticide	60	156
Malatheon 50gm/beegha in 20 lt. water @		
Rs.60/packet (50g)		

Total Cost	6320	10816
Ουτρυτ	10000 kg/Beegha (100 qt.)	26000/ac. (260 qt.)
TOTAL SALES @ Rs.8/kg	80000	208000

### Scientific Cultivation

ltem	Description		
Seed			
- Variety	S-7, S-9, Pusa Ruby, Kashi Vishesh		
- Quantity	400-500 g/hectare		
- Cost	Rs. 1200/ kg. (from KVK)		
Additional Requirements	- Seed treatment		
	<ul> <li>Nursery should be grown</li> </ul>		
	- Distance between rows should be at least 1.5 feet though		
	traditionally it has not been kept more than 1 feet		
Crop Protection	Deficiency of Boron causes fruit cracking		
Yield	200-250 quintal/hectare while traditionally it has been only 60-		
	150 quintal/hectare		

ltem	KADDOO/PUMPKIN
Category	Agriculture Produce
Sub-Category	Vegetable

J	F	Μ	Α	М	J	J	Α	S	0	Ν	D
	Seeds sown		Fruit begins			Seeds Sown			Fruit begins		

Activity	Cost/Beegha (Rs.)	Cost/Acre (Rs.)
Electricity	1440	1440
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Sowing	500	1300
5 workers for 1 day		
Watering	900	2340
Every 15 days in summer and 30 days in winter, 1		
worker		
Plucking the fruit	200	520
2 workers, 1day		
Seed cost @Rs.100	100	260
Chemical Fertilizer	600	1560
1 bora (50 kg.) @ Rs. 600		
Insecticide/ Pesticide	60	156
Malatheon 50gm/beegha in 20 lt. water @		
Rs.60/packet (50g)		
TOTAL COST	5000	10696
OUTPUT	5000 kg/Beegha	13000 kg/ac.
	(50 qt.)	(130 qt.)
TOTAL SALES		
Assuming half output is sold in season @ Rs.8/kg	40000	104000

ltem	MOOLI/RADDISH
Category	Agriculture Produce
Sub-Category	Vegetable

J	F	Μ	Α	М	J	J	Α	S	0	Ν	D
Cycle1		Cycle 2		Cycle 3		Cycle 4		Cycle 5		Cycle 6	

Activity	Cost/Beegha (Rs.)	Cost/Acre (Rs.)
Electricity	2880	2880
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Sowing	500	1300
5 workers for 1 day		
Watering	900	2340
Every 15 days in summer and 30 days in winter, 1		
worker		
Plucking the fruit	1200	3120
2 workers, 1day for 6 months		
Seed cost	1500	3900
@Rs.250 for each cycle		
Chemical Fertilizer	600	1560
1 bora (50 kg.) @ Rs. 600		
Insecticide/ Pesticide	60	156
Malatheon 50gm/beegha in 20 lt. water @		
Rs.60/packet (50g)		
TOTAL COST	8840	18376
ОИТРИТ	10000 kg/Beegha	26000 kg/ac.
	(100 qt.)	(260 qt.)
TOTAL SALES	40000	104000
@Rs.4/kg		

ltem	GOBHI/CAULIFLOWER
Category	Agriculture Produce
Sub-Category	Vegetable

J	F	М	Α	М	J	J	Α	S	0	Ν	D
									Seeds sown	Fruit	Fruit

Activity	Cost/Beegha (Rs.)	Cost/Acre (Rs.)
Electricity	720	720
@Rs.120/H.P./month for 2 H.P. motor		
Preparation of field	1000	2600
2 trolleys of manure, each trolley costs Rs. 400-500		
Labour		
Preparation of field	200	520
1 worker for 2 days		
Preparation of nursery	100	260
1 worker for 1 day		
Sowing	1500	3900
5 workers for 3 days		
Watering	300	780
Every 30 days, 1 worker		
Plucking the fruit	12000	31200
2 workers, 2 months		
Seed cost	500	1300
@Rs.500 (100 g seed)		
Chemical Fertilizer	600	1560
1 bora (50 kg.) @ Rs. 600		
Insecticide/ Pesticide	60	156
Malatheon 50gm/beegha in 20 lt. water @		
Rs.60/packet (50g)		
Total Cost	16980	42996
Ουτρυτ	2000 kg/Beegha	5200 kg/ac.
	(20 qt.)	(52 qt.)
TOTAL SALES	40000	104000

ltem	LAUKI
Category	Agriculture Produce
Sub-Category	Vegetable

J	F	Μ	Α		Μ		J		J		Α		S O		0	Ν	D	
			Seeds	sown	Summer	Fruit	Summer	Fruit			Coode	SUBAC	sown	Winter	fruit	Winter fruit		
Activity											C	ost/	Beeg	ha (Rs.)	Cost/Ac	re (Rs.)		
Electricity													1440		1440			
@Rs.120/H.P./month for 2 H.P. motor																		
Prepa	ration	of field														1000		2600
2 trol	leys of I	manure	, еас	h tı	rolle	/ СС	osts	Rs.	400	-50	0							
Labou	ır																	
Prepa	ration	of field														200		520
1 wor	ker for	2 days																
Prepa	ration	of nurse	ery													200		520
1 wor	ker for	1 day																
Sowir	ıg															1500		3900
5 wor	kers fo	r 3 days	;															
Wate	ring	_											900 234				2340	
Every	30 day	s, 1 wo	rker															
Plucki	ing the	fruit														24000		62400
2 wor	kers, 4i	nonths																1040
Seed	COST	agab a	, ala										400					1040
Chom	200 JOI	tilizor	rcie										1200					2120
1 hor	ncai rei a (50 kc	ເຫຼາ ເຫຼັ	600	) fo	r pai	-h c	vrlo						1200					5120
Insect		Dosticid	<u>- 000</u>	, 10	r cut		yere						60					156
Mala	theon 5	Oam/h	e eah	a in	201	lt. v	vate	r @	)							00		150
Rs.60	/packet	t (50a)	eegin	<i>a</i>	201		, are											
Total	Cost															30900		78036
OUTP	TUT												50	000	- 600	0	13000	- 15600
													k	g/Be	egha			kg/ac.
													(50-60 qt./ac.) in				(1	L30 - 156
										each season				qt./ac.	qt./ac.) in each			
																season		
ΤΟΤΑ	L SALES	5		_												72500		1885000
Assun	ning ha	lf outpu	it is c	of si	umn	ner	crop	@	Rs.	12/	kg							
and h	alf out	out is of	wint	ter	crop	@	Rs.2	2,5/	kg									

#### APPENDIX F

### **Stages in Analysis of Livelihood Opportunities**

Model 3 of 'A Resource Book for Livelihood Promotion' lists a systematic approach to identification of livelihood opportunities in the area. The various stages in the process are –

- 1. Getting to know the local economy
  - a. Getting to know a village
  - b. Identifying sample villages and rural towns
  - c. Analysis of available resources
    - i. Natural resources: land, water, forests, livestock etc.
    - ii. Physical resources: Irrigation systems, haats, electricity, roads, health facilities etc.
    - iii. Human resources: labor and skill availability, entrepreneurial ability of various communities in the population, education and health profile of population
    - iv. Social resources: gender and caste relations, property rights
    - v. Financial resources: available source of credit and other financial services
    - vi. Institutional resources: Cooperatives, banks, schools etc.
  - d. Identifying existing enterprises
    - i. Farm-based: Food processing, animal husbandry
    - ii. Manufacturing: Such as weaving, bidi rolling, carpentry
    - iii. Services: Such as repair, retail, health etc.
  - e. Market visit
  - f. Preparing a preliminary list of potential livelihood opportunities
- 2. Detailed analysis of potential opportunities
  - a. Household and market analysis of demand, future projections
  - b. Enterprise surveys
  - c. Selection of livelihood opportunities for promotion in village/block

Those activities should be selected for promotion which have -

- i. High potential for income, employment, asset-building, food security, income-smoothening for poor households
- ii. Good market demand
- iii. Maybe taken up by poor families targeted, including women in households
- iv. For which skills exist or maybe acquired easily by the local community
- v. For which resources are available or easily sourceable without causing environmental degradation or legal infringement